



All-India Institute of Medical Sciences Ansari Nagar, New Delhi-29.

(STORES SECTION (DO))

Dated: 9th July 2015

Ref. No.09/Stores (DO)/Uro/Proprietary/2015-16/FSC

Subject: Purchase of Ultrasound Flex Focus 800 with Robotic Drop in Probe on proprietary basis for the department of Urology at AIIMS - **Inviting comments thereon.**

The Institute is in the process to purchase **Ultrasound Flex Focus 800 with Robotic Drop in Probe** for Department of Urology at AIIMS, New Delhi-29 from M/s.Healthware Pvt. Ltd., New Delhi-08 on proprietary basis. The proposal submitted by M/s.B.K. Medical, Denmark, or M/s.Healthware Pvt. Ltd., New Delhi-08 (Authorised distributor) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **Ref. No.09/Stores (DO)/Uro/Proprietary/2015-16/FSC**. The comments should be received by office of Sr. Stores Officer, Stores Section (DO), Animal House Building, Near Biotechnology Building at AIIMS on or before **31.07.2015 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

SR. STORES OFFICER

Encl: Related documents enclosed.

Ref: HWPL/ND/AIIMS/2015-16/64
Date: 27.05.2015

To,
Head of Department
Department of Urology
AIIMS
Ansari Nagar
New Delhi

Sub: Quotation for BK Ultrasound Flex Focus 800 with Robotic Drop in Probe on Proprietary basis.

Dear Sir,

With reference to our discussion regarding BK Ultrasound Flex Focus 800 with Robotic Drop in Probe on Proprietary basis please find below the same for your reference and kind consideration.

Sr. No.	Part No.	Description	Qty	Price in INR
1	1202	1202 Flex focus 800 scanner unit High Resolution Imaging * Premium Performance with efficiency and speed * High resolution 19" monitor * Excellent Color Doppler with Super spatial resolution and sensitivity Advance Imaging Technologies * Motion Compensated Angular Compound imaging (MACI) ensures high quality real-time images using camera imaging technology * Automatic Mode Adjustment (AMA) optimizes high resolution B-Mode imaging when changing modes and depth * Triplex enables you to maximize PRF with a tight spectral envelope and real-time synchronicity between 2D and Color Doppler Extreme Maneuverability in a Compact Design * Small footprints - fits in the tightest spaces * Four hours plug-free imaging * Innovative, Intuitive user interface * Smooth, sealed keyboard for easy cleaning and disinfection Extensive Portfolio of Innovative Transducers State-Of-the-Art Transducers * Advance Puncture guides * Convenient one-button control * Easy sterilization and disinfection	1	Inclusive
2	UA1210	Mobile keyboard dock for 1202	1	Inclusive
3	UA1206	DICOM option for 1202	1	Inclusive
4	UA1207	3D freehand	1	Inclusive

Healthware Private Limited

35/14, Ground Floor, East Patel Nagar, New Delhi - 110 008, India
Tel: +91 11 4504 5837, Fax: +91 11 2573 2585 www.healthwareindia.com

HYDERABAD | NEW DELHI | MUMBAI | CHENNAI | KOLKATA | BENGALURU | KOCHI | AHMEDABAD | JAIPUR | CHANDIGARH



5	8826	ProART™ Robotic Drop Transducer Unique specialized ultrasound transducer for robotic-assisted surgery Premium Performance and Excellent Image Quality * Curved linear array with the largest field of view * High resolution 12-5 MHz transducer * Premium image quality with excellent contrast and detail resolution *Unique 3D rendering visualization	1	Inclusive
6	UA1219	Vector Flow Imaging	1	Inclusive
7	8820E	Abdominal transducer, Frequency range 2-6 MHz for use in abdominal application	1	Inclusive
8	8818	Transrectal prostate Transducer, frequency range 4-12 MHz * Transrectal prostate scanning * Transrectal puncture and biopsy * Transperineal puncture and biopsy * Transvaginal scanning		Inclusive
9	Printer	Color Printer (Reputed Make)	1	Inclusive
10	UPS	2 KVA UPS with 30 min battery backup (Indigenous)	1	Inclusive
			Total Price of the above configuration	67,95,030.00

(Rupees Sixty Seven Lacs Ninety FiveThousand Thirty Only)

For Healthware Private Limited

M. Patel
Authorised Signatory

Healthware Private Limited
35/14, Ground Floor, East Patel Nagar, New Delhi - 110 008, India
Tel: +91 11 4504 5837, Fax: +91 11 2573 2585 www.healthwareindia.com

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TERMS & CONDITIONS**PRICES**

All prices quoted are FOR destination.

CST

CST @ 5% Extra.

VALIDITY

Our offer would be valid for Ninety days from the date of our offer

ORDERING PROCEDURE

Purchase Order to be placed on:
M/s Healthware Private Limited
4th Floor, Serene Towers, 8-2-623/A, Road No. 10
Banjara Hills, Hyderabad - 500034
Andhra Pradesh

COUNTRY OF ORIGIN

USA

PAYMENT TERMS

100% Payment against Delivery/Installation

DELIVERY

6-8 weeks from the date of Confirm Order

WARRANTY

60 months from the date of installation against manufacturing defect only. Accidental damages, consumables, transducers, glass based fragile parts and accessories are not the part of warranty coverage.

INSTALLATION

Installation and demonstration would be provided at your site free of cost.

for HEALTHWARE PRIVATE LIMITED



AUTHORISED SIGNATORY

Healthware Private Limited

35/14, Ground Floor, East Patel Nagar, New Delhi - 110 008, India

Tel: +91 11 4504 5837. Fax: +91 11 2573 2585 www.healthwareindia.com

CIN: U24232AP1996PTC025938

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OLYMPUS

EMS



bk medical 

Date: 25th May 2015
Ref: HWPL/2015-16/059

To,
Head of Department
Department of Urology
AIIMS
New Delhi

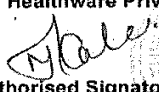
COMPREHENSIVE MAINTENANCE CONTRACT

The Comprehensive Maintenance Contract for Ultrasound Equipment after the expiry of 60 months of comprehensive warranty with the exception of Probes/Transducers, Monitor, consumables, vacuum units, glassware will be as per the following rates.

➤ 1 st year after warranty	Rs. 2,58,950.00
➤ 2 nd year after warranty	Rs. 2,58,950.00
➤ 3 rd year after warranty	Rs. 2,58,950.00
➤ 4 th year after warranty	Rs. 2,58,950.00
➤ 5 th year after warranty	Rs. 2,58,950.00

Note : Service tax would be extra as applicable.

For Healthware Private Limited


Authorised Signatory



Healthware Private Limited

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EMS



bk medical



bk medical

Analogic Ultrasound Group

Date: 25th May 2015
Ref: IND/2015

To: Head of Department
Department of Urology
AIIMS
New Delhi

Sub: Proprietary Article Certificates for BK Flex Focus 800 Color Doppler.


Dear Sir,

Analogic's BK Medical is proud to confirm the following:

- 1) BK Medical is the only company who manufacture Pro ART "Drop-in" Transducer for complete imaging solution for robotic assisted surgery.
- 2) BK Medical is the only company who has Vector Flow Imaging (VFI) Technology that enables visualization of blood flow direction and velocity at any angle and eliminates the need for angle correction.

This is to certify and confirm that BK Flex Focus 800 with 8826 BK Transducer (Pro ART "Drop-in") and its accessories which are being solely manufactured by Analogic, Peabody are proprietary items of BK Medical. No company in the world is manufacturing such items as of now.

Thank You,

Schandar
Chand

CEO & President, Analogic Asia
Email: schandar@analogic.com

BK Medical
Mileparken 34
DK-2730 Herlev
Denmark
Tel: +45 44 52 0100
www.bkmed.com

BK Medical ApS Mileparken 34 DK-2730, Herlev, Denmark 45-4452-8100 www.bkmed.com

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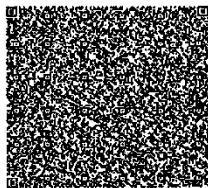
सत्यमेव जयते

INDIA NON JUDICIAL

Government of National Capital Territory of Delhi

e-Stamp

Certificate No.	: IN-DL08267361542044N
Certificate Issued Date	: 25-May-2015 11:21 AM
Account Reference	: IMPACC (IV) dl712103/ DELHI/ DL-DLH
Unique Doc. Reference	: SUBIN-DL71210313775814038318N
Purchased by	: HEALTHWARE PRIVATE LIMITED
Description of Document	: Article Others
Property Description	: Not Applicable
Consideration Price (Rs.)	: 0 (Zero)
First Party	: HEALTHWARE PRIVATE LIMITED
Second Party	: Not Applicable
Stamp Duty Paid By	: HEALTHWARE PRIVATE LIMITED
Stamp Duty Amount(Rs.)	: 10 (Ten only)



.....Please write or type below this line.....

To
The 'Director'
All India Institute of Medical Sciences
Ansari Nagar,
New Delhi-29
India.

AFFIDAVIT

We, Healthware Private Limited, Serene Towers, 8-2-623/A, Road No. 10, Banjara Hills, Hyderabad – 500 034, do hereby certify that the firm has not been black listed in the past and the firm has no vigilance case pending against Healthware Private Limited/ BK Medical, Denmark by any Government Hospital or any other Institute.

We also certify that the firm is not supplying the same item at the lower rate quoted in the tender to any Govt. organization or any other Institute and we agree to abide by all the terms and Conditions of your tender without any deviation and confirm to comply 100% with your terms & conditions.

For HEALTHWARE PRIVATE LIMITED

[Signature]
AUTHORISED SIGNATORY

Statutory Alert:

1. The authenticity of this Stamp Certificate should be verified at "www.stcilestamp.com". Any discrepancy in the details on this Certificate and as available on the website renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

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c	<p>ProART™ Robotic Drop Transducer Unique specialized ultrasound transducer for robotic-assisted surgery Premium Performance and Excellent Image Quality * Curved linear array with the largest field of view * High resolution 12–5 MHz transducer * Premium image quality with excellent contrast and detail resolution * Unique 3D rendering visualization</p>
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Dr. P. S. DOGRA
Professor & Head
Department of Health,
All India Institute of Medical Sciences
New Delhi-110029, INDIA