

**ALL INDIA INSTITUTE OF MEDICAL SCIENCE  
ANSARI NAGAR NEW DELHI - 110029  
HOSPITAL STORE**

Dated: 07.09.2024

**Ref. No.59/H/consumable-Rotem/PAC/SSK-II/23-24**

**Sub: Purchase of Consumable items for Viscoelastic Global Coagulation Testing Device (Make: Instrumentation Laboratory, Italy, Model: Rotem Delta) - reg.**

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The institute is in the process to purchase consumables for Viscoelastic Global Coagulation Testing Device (Make: Instrumentation Laboratory, Italy, Model: Rotem Delta), AIIMS, New Delhi on proprietary basis. The proposal submitted by M/s.Hospimax Healthcare Pvt. Ltd. authorized distributor of M/s.Instrumentation Laboratory India Pvt. Ltd., and Proprietary Article Certificates are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days for the day of issue /uploading the notification giving reference no. 59/H/consumable-Rotem/PAC/SSK-II/2024-25. The comments should be received by office of Stores Officer, Main Hospital Store, 1<sup>st</sup> Floor, AIIMS New Delhi on or before 21.09.2024 upto 12.30 PM, failing which it will be presumed that any other vendor is having no comments to offer and case will be decided on merits.

  
**Asst. Store Officer (H)**

**Encl.: Related Documents enclosed**



सहायक भण्डार अधिकारी (अस्पताल भण्डार)  
**Asstt. Store Officer (Hospital Stores)**  
अ.भा.आ.सं., अंसारी नगर, नई दिल्ली-29  
A.I.I.M.S., Ansari Nagar, New Delhi-29

**ALL INDIA INSTITUTE OF MEDICAL SCIENCE  
NEW DELHI-110029  
SURGERY BLOCK**

**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

1.	Item/Type Model Number required along with specification.	<b>Procurement of Consumable items of Viscoelastic Global Coagulation Testing Device (Make: Instrumentation Laboratory, Italy, Model: Rotem Delta)</b>
2.	Is the item a spare part attachment or accessory for an existing equipment.	<b>No</b>
3.	Name of the manufacturer/supplier of the item proposed by the indenter.	<b>M/s. Instrumentation Laboratory India Pvt. Ltd. Supply through: M/s. Hospimax Health Care Pvt. Ltd. (Authorized Indian agent).</b>
	Are the sole manufacturer/sole distributors of the item?	<b>Yes</b>
5.	Is there any other item with similar/equipment specifications available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured.	<b>No. It is specific equipment/technology which does not available with any other manufacturer/supplier.</b>
6.	What were the efforts made to locate alternative source of supply or use other substitutes.	<b>Internet search, enquiry from other firms/supplier available in the market of respective field.</b>
7.	Why open/limited tender can't be resorted to, for locating alternative source.	<b>This is specific requirement for better patient care services. As required product is not available with any other manufacturer/supplier, the open/limited tender may not be fruitful and waste of time only.</b>
8.	Are the proprietary items certifying that the rates are reasonable or not.	<b>Being PAC item, effort may be made to find reasonability of rates &amp; may be negotiated by SPC/Negotiation committee.</b>
9.	Any other justification for procuring item for single source.	<b>To ensure better patient care service.</b>

I certified that the item at Nr. No.1 above is required to be procured on PAC basis as the source of supply is definitely known which is meeting with functional requirement of department and limited tender system could be dispensed with as they would serve no useful purpose in the particular case.



werfen



IL/2023/Letter1/P420

Dt.04.12.2023

**TO WHOM IT MAY CONCERN**

**PROPRIETARY CERTIFICATE**

This is to certify that all reagents, consumables & essential accessories is being a closed system like Pipette eLine and spare parts etc. for ROTEM® Thromboelastometry are the proprietary items of Tem innovations GmbH, with manufacturing plant in Munich, Germany.

These regents, consumables & essential accessories is being a closed system like Pipette eLine and spare parts etc., along with equipment as per the current information available with us, are not available with any other manufacturer.

The instrument brand name ROTEM® and it's technology is proprietary to instrumentation Laboratory/ Werfen.

Sincerely yours,

For Instrumentation Laboratory India Pvt. Ltd.



Pawan Jindal  
Associate Director

Mr. Vgry  
12/12/23

**Instrumentation Laboratory India Pvt. Ltd.**

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[www.werfen.com](http://www.werfen.com)