



DEPARTMENT OF UROLOGY
ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI

Dated: 14.01.2017

Ref. No. 01/Urology/Stores/Proprietary/2016-17

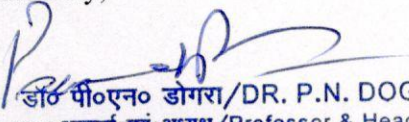
Subject: Purchase of Scrotal Retractor System for Perineal Surgery for the department of Urology, AIIMS, New Delhi-29 on proprietary basis: Inviting comments thereon:

The Institute is in the process to purchase of “**Scrotal Retractor System for Perineal Surgery**” for the department of Urology, AIIMS, New Delhi from M/s Hospimedica International Ltd., Leelawanti House, 58/10, Ashok Nagar, New Delhi-110018 (who is the Authorized Dealer of M/s American Medical Systems, USA) on proprietary basis. The proposal submitted by M/s Hospimedica International Ltd., Leelawanti House, 58/10, Ashok Nagar, New Delhi-110018 and PAC Certification are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding the proprietary nature of the equipment/item within 15 days giving reference No.01/Urology/Stores/Proprietary/2016-17. The comments should be received of the office of Professor and Head, Department of Urology, 5th floor, Teaching Block, AIIMS, New Delhi, failing which it will be presumed that any other vendor has no comment to offer and the case will be decided on the merits.

Thanking you,

Your Sincerely,


डॉ० पी०एन० डोगरा/DR. P.N. DOGRA
(DR. P.N. DOGRA)
मुख्य एवं अध्यक्ष/Professor & Head
मस्त्रोग विज्ञान विभाग/Deptt. of Urology
प्रोफ. & HEAD
अखिल भारतीय आयुर्विज्ञान संस्थान
All India Institute of Medical Sciences
Department of Urology
अंसारी नगर, नई दिल्ली/Ansari Nagar, New Delhi-29, INDIA

Encl: Related documents enclosed

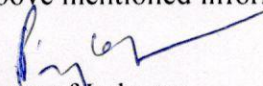

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI – 110 029**

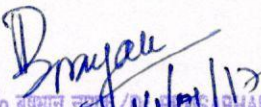

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

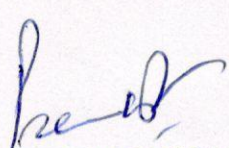
- | | | |
|----|---|---|
| 1. | Item/Type/Model No. required along with specification | Scrotal Retractor System for Perineal Surgery |
| 2. | Is the item a spare part attachment or accessory for an existing equipment | No |
| 3. | Name of the manufacturers/Supplier of the item proposed by the indenter. | M/s.American Medical Systems, USA/
M/s.Hospimedica International Ltd., New Delhi |
| 4. | Are they sole manufacturers/sold distributors of the item | Yes |
| 5. | Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged.
If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other. | No other substitute equipment available in the market |
| 6. | What were the efforts made to locate alternative source of supply of use other substitutes. | Internet/ No other alternative source for supply of other substitutes |
| 7. | Why open/limited tender can't be resorted to, for locating alternative source. | These are proprietary items of M/s. American Medical Systems, USA |
| 8. | Are the proprietary items certifying that the rates are reasonable or not. | Rates certificate from the firm is enclosed |
| 9. | Any other justification for procuring item from single source. | No other substitute available in the market |

The above mentioned information is provided by the firm.

Signature of Indenter
(Demanding Officer)

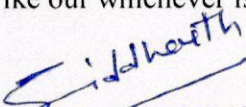


 **डॉ. ह. जोत सिंह / DR. H. JOT SINGH**
 सह-आचार्य / Associate Professor
 मूत्ररोग विज्ञान विभाग / Department of Urology
 अ.भा.आ.सं. नई दिल्ली / A.I.I.M.S., New Delhi-29



 **डॉ. मनोज कुमार / DR. MANOJ KUMAR**
 सहायक आचार्य / Assistant Professor
 मूत्ररोग विज्ञान विभाग / Department of Urology
 अ.भा.आ.सं. नई दिल्ली / A.I.I.M.S., New Delhi-29

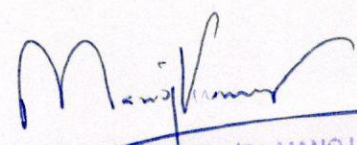


डॉ. पी.एन. डोगरा / DR. P.N. DOGRA
 आचार्य एवं अध्यक्ष / Professor & Head
 मूत्ररोग विज्ञान विभाग / Department of Urology
 अखिल भारतीय आयुर्विज्ञान संस्थान
 All India Institute of Medical Sciences
 अंसारी नगर, नई दिल्ली / Ansari Nagar, New Delhi-29, INDIA

I certify that the item at Sr. No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichever is not applicable)


 **डॉ. सिद्धार्थ जैन / Dr. SIDDHARTH JAIN**
 सहायक आचार्य / Assistant Professor


डॉ. मनोज कुमार / Dr. MANOJ KUMAR
 सहायक आचार्य / Assistant Professor


 **डॉ. मनोज कुमार / Dr. MANOJ KUMAR**
 सहायक आचार्य / Assistant Professor



American Medical Systems, Inc.
10700 Bren Road West
Minnetonka, MN 55343
Phone: 952-930-6000
Fax: 952-930-6157

Visitams.com

10th October, 2011

PROPRIETARY CERTIFICATE

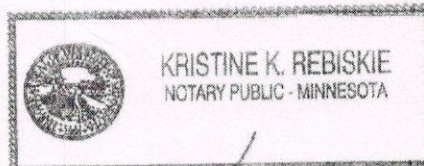
This is to certify that Deep Scrotal Retractor System Model AMS SKW Retractor with following specification is a proprietary product of M/s American Medical Systems, USA :-

1. Retractor System must be designed for use with Penile Prosthesis/AUS and other surgeries.
2. Facilitate penoscrotal approach by optimizing exposure of both bulbous Urethra and corpora.
3. Designed to reduce risk of distal crossover in IPP procedures.
4. Single use and supplied sterile
5. Standard accessories :
 - Retractor Ring (1 No.)
 - Penile Strap (1 No.)
 - Set of Hooks: 8 Nos.
 - Set of 2 baby deavors

This is also to certified that the said product manufactured by us is not manufactured by any other manufacturer in the world.

Sincerely,

Keith Pelatowski
Director, Asia America Distributor Sales
American Medical Systems





American Medical Systems, Inc.
10700 Bren Road West
Minnetonka, MN 55343
Phone: 952-930-6000
Fax: 952-930-6157

Visitams.com

13th Jan, 2013

Letter of Authorization

Please be advised that M/s Hospimedica International Ltd., Leelawanti House 58/10 Ashok Nagar, New Delhi-110018, India, is the representative of the entire American Medical Systems (AMS) product-line for the country of India.

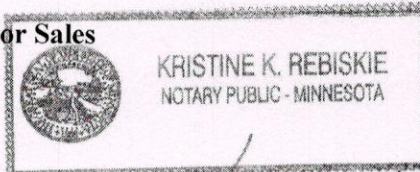
This letter authorizes M/s Hospimedica International Ltd., to quote/negotiate/supply our range of products on our behalf to the Government authorities concerned with registration of our products in INDIA.

No Company/Individual/Firm, other than M/s Hospimedica International Ltd., is authorized to Market/quote /provide after sales service for our products in India.

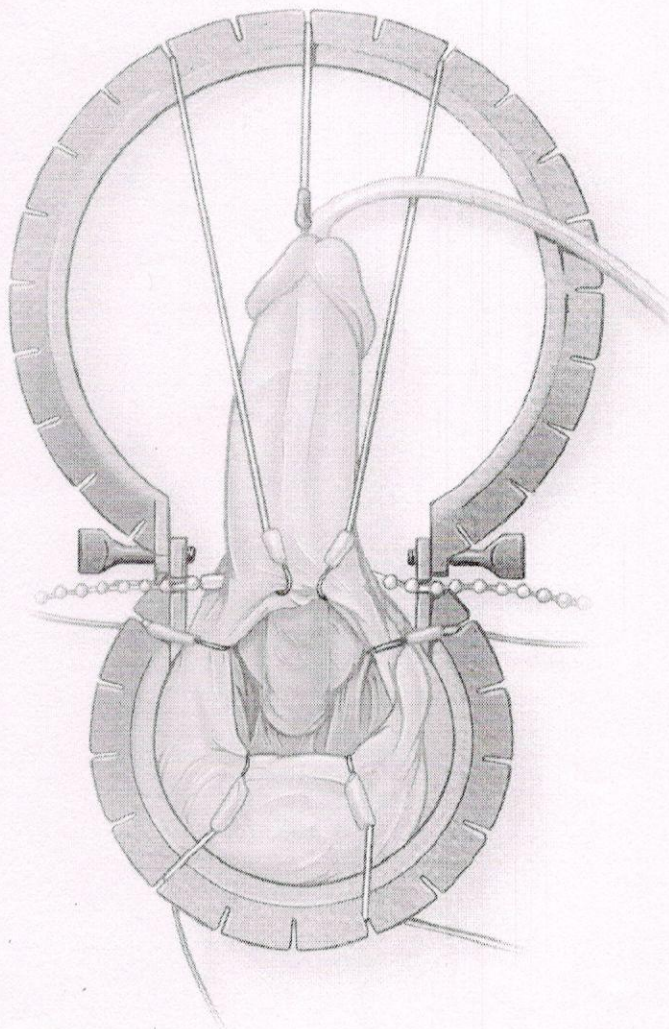
This certificate is valid till 31st December 2018.

Sincerely,

Keith Pelatowski
Director, Asia America Distributor Sales
American Medical Systems



AMS SKW™ Retractor



SKW™ RETRACTOR SYSTEM

Designed for use with the AMS 700 penile prostheses
or the AMS 800™ Urinary Control System

- ▲ Facilitates the penoscrotal approach
by optimizing exposure of both the
bulbous urethra and corpora.
- ▲ Intended to reduce risk of distal
crossover in IPP procedures,
by supporting the penis in a
stretched position

COMPLETE SYSTEM CONTAINS:

- ▲ 1 retractor ring
- ▲ 1 penile strap
- ▲ Set of hooks: 7 blunt and 1 sharp
- ▲ Set of 2 baby deavers

All items are single-use and packaged sterile

- ▲ No need to place separate orders
- ▲ Retractor is already sterile and
ready for use