

**CARDIO THORACIC & NEURO SCIENCES CENTRE  
ALL INDIA INSTITUTE OF MEDICAL SCIENCES**

Dated: 06.02.2016

Subject: Purchase of Suture Materials from M/s Oriental Surgical Works an authorized distributor of M/s Johnson & Johnson Pvt. Ltd on proprietary basis for the department of CTVS.

Store section is in the receipt of PAC, Specifications, Price reasonable certificate & authorization of suture materials from the department of CTVS, with the request to purchase suture materials on proprietary basis from M/s Oriental Surgical Works an authorized distributor of M/s Johnson & Johnson Pvt. Ltd. The competent authority recommended to purchase suture material as proprietary item of M/s Johnson & Johnson Pvt. Ltd. The PAC submitted by the department of CTVS & Proprietary certificate provided by the firm are attached & uploaded on website.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/items within 15 days from the date of issue/uploading of the notification. The comments should be sent to Asstt. Stores Officer, C.N. Centre at AIIMS on or before **22.02.2016 up to 4:30 P.M.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.



(Asstt. Stores Officer, CNC)

**Encl: Related documents enclosed.**

- 1. PAC Certificated enclosed.**
- 2. Proprietary certificate.**
- 3. Specifications**

**Johnson & Johnson** PRIVATE LIMITED

20<sup>th</sup> Oct. 2015

To

The Chief  
C.T Center, AIIMS  
New Delhi

Sub: Proprietary Certificate

Dear Sir,

We thank you for your patronage of our Ethicon range of products. We wish to confirm you that the following products are the proprietary brand of Ethicon, Johnson and Johnson Ltd.

PROLENE SUTURE WITH EVERPOINT\* (Tungsten Rhenium) CARDIOVASCULAR NEEDLE

PROLENE SUTURE WITH MultiPass Needles

PROLENE SUTURE WITH BV-175 Needles

PROLENE SUTURE WITH Hemo-Seal Needles

PROLENE SUTURE WITH CC ( Calcified Coronary) Needles

Thanking you and assuring of our best services always.

Yours faithfully,



for Neeraj Gupta  
District Manager - Ethicon  
Johnson & Johnson Medical

# ETHICON LLC

a Johnson & Johnson company

## Proprietary Certificate & Agreement for Representation

We hereby certify that products mentioned below are proprietary products of Ethicon, LLC., part of the Johnson & Johnson family of companies.

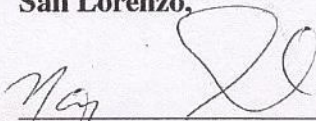
Product Name	Manufacturer address
Prolene Suture with Everpoint cardiovascular needle	M/s Ethicon LLC., Road 183 Km 8.3 San Lorenzo, Puerto Rico 00754

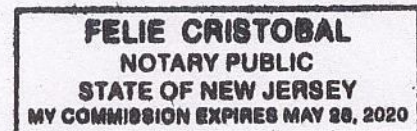
We further certify that M/s Johnson & Johnson Private Limited, India is our affiliate and is authorized to market the products in India, Sri Lanka, Bangladesh and Nepal through its regional branch offices at Chennai, Delhi, Mumbai, and Kolkata. Johnson & Johnson Private Limited India and its regional branch offices are authorized to submit offers and commit, sign, finalize, execute orders and also to appoint distributors, dealers and liaison agents for selling the complete range of products on our behalf.

We also certify for adequacy of technical expertise of the products offered by M/s Johnson & Johnson Private Limited India and will give them back-up support towards supply, spares & technical updates.

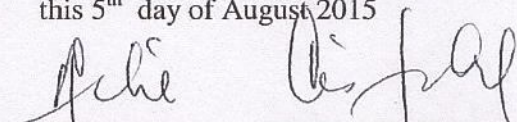
On behalf of Ethicon LLC., Road 183 Km 8.3 San Lorenzo, Puerto Rico 00754, USA

Signed for and on behalf of **ETHICON LLC**  
**San Lorenzo,**

  
\_\_\_\_\_  
Naana Awuku  
Regulatory Affairs Associate  
August 5, 2015



Subscribed and sworn to before me  
this 5<sup>th</sup> day of August 2015


  
\_\_\_\_\_  
Felie Cristobal  
Notary Public

SI No	Code	Specification	Size	Quantity Per month
1	EP8704SLH	Polypropylene Blue Monofilament 7-0 , 3/8 Circle, 9.3 MM, <b>CC Point Tungsten Rhenium (EVERPOINT Needle BV 175-8)</b> Double Needle Monofilament 60 CM	7-0	10 bx
2	EP8735H	Polypropylene Blue Monofilament 7-0 , 3/8 Circle, 8 MM, <b>TP Tungsten Rhenium (EVERPOINT Needle BV 175-6)</b> Double Needle Monofilament 60 CM	7-0	30 bx
3	EP8747H	Polypropylene Blue Monofilament 7-0 , 3/8 Circle, 9.3 MM, <b>TPTungsten Rhenium (EVERPOINT Needle BV 175-8)</b> Double Needle Monofilament 60 CM	7-0	15 bx
4	EP8702H	Polypropylene Blue Monofilament 7-0 , 3/8 Circle, 9.3 MM, <b>Taper Point Tungsten Rhenium (EVERPOINT Needle BV-1)</b> Double Needle Monofilament 60 CM	7-0	10 bx
5	EPM8733	Polypropylene Blue Monofilament 7-0 , 3/8 Circle, 8 MM, <b>TP Tungsten Rhenium (EVERPOINT Needle BV 175-6)</b> Double Needle Monofilament 2X75 CM	7-0	10 bx
6	EP8741H	Polypropylene Blue Monofilament 8-0 , 3/8 Circle, 8 MM, <b>TP BV 175-6 Point Tungsten Rhenium (EVERPOINT )</b> Double Needle Monofilament 60 CM	8-0	10 bx
7	EP8732H	Polypropylene Blue Monofilament 8-0 , 3/8 Circle, 6.5MM, <b>TP BV 130-5 Point Tungsten Rhenium (EVERPOINT )</b> Double Needle Monofilament 60 CM	8-0	10 bx
8	EP8726H	Polypropylene Blue Monofilament 6-0 , 3/8 Circle, 13 MM, <b>TP CV Point Tungsten Rhenium (EVERPOINT )</b> Double Needle Monofilament 60 CM	6-0	10 bx
9	EP8807H	Polypropylene Blue Monofilament 6-0 , 3/8 Circle, 9.3 MM, <b>CC Point Tungsten Rhenium (EVERPOINT )</b> Double Needle Monofilament 60 CM	6-0	10 bx
10	EP8718H	Polypropylene Blue Monofilament 6-0 , 3/8 Circle, 13 MM, <b>C-1 Point Tungsten Rhenium (EVERPOINT )</b> Double Needle Monofilament 60 CM	6-0	20 bx
11	EP8805H	Polypropylene Blue Monofilament 6-0 , 3/8 Circle, 9.3 MM, <b>TP BV 175-6 Point Tungsten Rhenium (EVERPOINT )</b> Double Needle Monofilament 60 CM	6-0	20 bx


**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

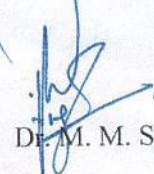
1. Items/Type/Model No. required along with maintenance Specification *ETHICON SUTURES*
2. Is the item a spare part attachment or accessory for an existing equipment *NO*
3. Name of the manufacturers/Supplier Of the item proposed by the indenter *JOHNSON & JOHNSON LTD*
4. Are they sole manufacturers/ Sole distributors of the item *To the best of our knowledge J&J are the only manufacturer of ethicon sutures.*
5. Is there any other item with similar/equivalent Specification available in the market to meet the Job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative Functional advantages/cost effectiveness of the recommended item from these offered by other. *- NO -*
6. What were the efforts made to locate alternative Source of supply or use other substitutes *Web search.*
7. Why open/Limited tender can't be resorted to, for locating alternative source. *single source proprietary item.*
8. Are the propriety items certify that the rates Are reasonable or not *yes*
9. Any other justification for procuring item for single Source. *Attached*


Countersigned  
(Head of the Department)

  
Prof. S. S. Kale

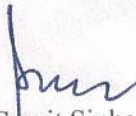
  
Prof. P. S. Chandra

  
Prof. Ashish Suri

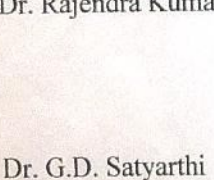
  
Dr. M. M. Singh

  
Dr. Rajendra Kumar

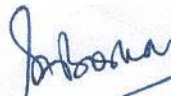
  
Dr. Deepak Aggarwal

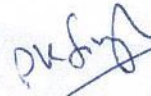
  
Dr. Sumit Sinha

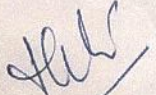
  
Dr. Deepak Gupta

  
Dr. G.D. Satyarthi

  
Dr. Vivek Pandan

  
Dr. Sachin Borkar

  
Dr. P. K. Singh

  
Dr. Hitesh Guijar

## REQUEST FOR PROCUREMENT OF SPECIALIZED SUTURES FOR CARDIOVASCULAR SURGERY

Current day spectrum of patients undergoing cardiovascular surgical procedures includes a significant proportion ( 30-40 % ) of older high risk patients . Their coronary artery disease is characterized by diffusely diseased vessels, small arterial targets and severely calcified lesions. Similarly, the patients undergoing surgery for complex aortic aneurysms and dissections frequently have unhealthy and calcified tissues.

Performance of microvascular anastomoses in these set of patients requires stronger and stiffer ( than conventional ) needles with high resistance to bending and low tissue penetration force to be maintained through the completion of anastomosis.

The Everpoint needle ( Tungsten –Rhenium ) alloy from Ms Johnson & Johnson has been seen to provide significantly increased stiffness and easy tissue penetrability.

The departmental requirement for specific prolene sutures ( 6-0, 7-0 , 8-0 ) capped with these proprietary needles is enclosed herewith.

Proprietary article certificate is also attached. The list of proposed discounted rates for AIIMS has been provided by the firm ( Johnson & Johnson ) .

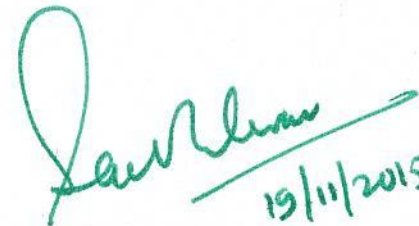
These sutures , hence , may be considered for procurement.



Prof S.K. Choudhary



Prof V. Devagourou

  
19/11/2015

Prof Sachin Talwar

  
16/11/15

Prof Milind P. Hote

  
19.11.15

Dr P. Rajasekhar

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI - 110 029**

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with specification *Sutures with Jorhred Tungsten-Rhenium needle (6-0, 7-0, 8-0) for cardiac surgery.*
2. Is the item a spare part attachment or accessory for an existing equipment *Not an accessory.*
3. Name of the manufacturers/Supplier of the item proposed by the indenter. *Manufacturer - Ethicon LLC (Johnson & Johnson)  
Supplier - Oriental Surgical Works New Delhi*
4. Are they sole manufacturers/sold distributors of the item *Yes. Proprietary Certificate attached.*
5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other. *To the best of our knowledge, no other company/firm manufactures sutures with specialised Tungsten-Rhenium needles.*
6. What were the efforts made to locate alternative source of supply of use other substitutes. *Proprietary Certificate Attached. No other firm manufactures for same. Searched the web.*
7. Why open/limited tender can't be resorted to, for locating alternative source. *Because it is a proprietary item.*
8. Are the proprietary items certifying that the rates are reasonable or not. *Yes. Reasonableness of rate documents attached.*
9. Any other justification for procuring item from single source. *Detailed justification attached.*

*Attk*  
10/11/15  
Signature of Indenter  
(Demanding Officer)

*Lee*  
(Counter Signed)  
(Head of the Department)

I certify that the item at Sr. No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike our whichever is not applicable)

Store No. *1048*  
Date *23/11/15*

*Aso (Cmc)*  
*Rediscuss with CFO*  
*Dr. Balram*  
21/11/15  
Prof. & Head CTVS  
Chief Cardiothoracic Center,  
A.I.I.M.S., New Delhi-110029

*Discused.*  
2. In case user feels that only the specific item meet the requirement & also that these are manufactured by one company only, we may procure it on the basis.  
*Legit*

*Aso (Cmc)*