

**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29**  
**(RESEARCH SECTION)**

Ref. No. 10/Prop/B.J/Ortho/23-24/RSDated: - 11/7/23

**Subject: Procurement of Components of Gait Lab equipped with instruments. on proprietary basis - Inviting comments thereon.**

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The request has been received from Dr. BHAVUK GARG, Professor, Dept. of Orthopedics to Purchase the subject item from M/s. Hospimedica International Ltd. (Mfg: M/s. BTS S.P.A Italy), on proprietary basis. The proposals submitted by M/s. Hospimedica International Ltd. (Mfg: M/s. BTS S.P.A Italy) and Performa Invoice and Departmental PAC certifications are attached.

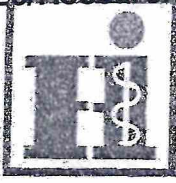
The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days 10/Prop/B.J/Ortho/23-24/RS. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before 29/7/23 upto 12:00 p.m., failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

STORES OFFICER (RS)

**Encl: Related documents enclosed.**

- 1. PAC Certificate enclosed.**
- 2. Performa Invoice**

1113707/2023/Research Section



## HOSPIMEDICA INTERNATIONAL LTD.

**Regd. Off.:** LEELAWANTI HOUSE, 58/10, Ashok Nagar, New Delhi-110 018

**Phone :** +91-11-25146164, 25146165 **Fax:** +91-11-25492977, 25130164

**Sales Off.:** Western Side, 67/3, Ground Floor, Vedic Marg,  
Ashok Nagar, New Delhi-110018

**e-mail :** mail@hospimedica.in **Website :** www.hospimedicaintl.com

*Excellence in Medical Engineering* Toll Free No. 1800 11 8911

Whatsapp No. +91-9940677168

Our Ref No : HI/GEN SERVICE/2023-24/R/095

Date : 02/06/2023

Prof. Rajesh Malhotra  
Professor and Head  
Department of Orthopaedics  
All India Institute of Medical Sciences  
Ansari Nagar,  
New Delhi - 110029

**Subject:** Quotation for Components of Gait & Movement Analysis Lab System model BTS Smart DX-7000, 12 TVC installed in Orthopaedics Department.

Dear Sir,

This has reference to the subject matter.

Please find enclosed herewith our Proforma Invoice for Components of Gait & Movement Analysis Lab System model BTS Smart DX-7000, 12 TVC installed in Orthopaedics Department.

You are requested to approve the same and send us your confirmed order to enable us to supply the items at the earliest.

Thanking you and assuring you of our best services at all the times.

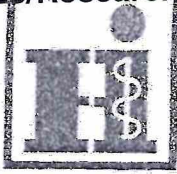
Very truly yours

For HOSPIMEDICA INTERNATIONAL LTD.

Mohit Prajapati  
Service Co-ordinator  
Customer Support  
Cell No.:+91-9971096323

- Encl. :**
1. Quotation.
  2. OEM Authorization.
  3. Fall Clause Declaration.
  4. Rate Reasonability Certificate.

1113707/2023/Research Section



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Our Ref No : HI/GEN SERVICE/2023-24/R/095

Date : 02/06/2023

### Customer Name & Address

Prof. Rajesh Malhotra  
Professor and Head  
Department of Orthopaedics  
All India Institute of Medical Sciences  
Ansari Nagar,  
New Delhi - 110029

### Principal Name & Address

BTS S.p.a  
VIALE FORLANINI 40  
20024 GARBAGNATE MILANESE MI  
ITALY

SNo	Model / Description	GST %	Qty	Unit	Price (Rs./Unit)	Amount (Rs.)
1	KIT 50 Marker 15mm spherical	12.00	2	no.	130,280.00	260,560.00
2	KIT 50 Pins	12.00	2	no.	16,286.00	32,572.00
3	Elastic band (8 wide elastic bands+ 8 small elastic bands + 20 button	12.00	2	no.	32,500.00	65,000.00
4	Marker tape 23 mm - 500 pcs	12.00	4	no.	16,627.00	66,508.00
5	Marker 15 mm emispherical	12.00	10	no.	1,083.06	10,830.60
F.O.R. Price (Rs.)						435,470.60
ADD CGST						26,128.24
ADD SGST						26,128.24
Total Amount :						487,727.00

Rupees Four Lac Eighty Seven Thousand Seven Hundred Twenty Seven Only

### Terms & Conditions

#### VALIDITY OF OFFER

90 Days from the date of Proforma Invoice.

#### DELIVERY

Within 6 - 8 weeks

#### PAYMENT DETAILS

Through RTGS/NEFT/DD in favour of M/s Hospimedica International Ltd payable at New Delhi.

#### GST

GST SHALL BE CHAGED EXTRA AT ACTUAL ON THE DATE OF INVOICE.

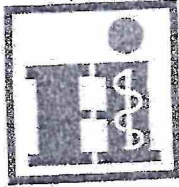
#### OTHER LEVIES

Any variation in calculated taxes, duties & other statutory levies imposed by regulatory bodies during the validity period will be payable by the consignee to M/s Hospimedica International Ltd. over and above the quoted charges.

For HOSPIMEDICA INTERNATIONAL LTD.

  
Mohit Prajapati  
Service Co-ordinator  
Customer Support  
Cell No.:+91-9971096323

Page 2 of 2



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Our Ref No : HI/GEN SERVICE/2023-24/R/095

Date : 02/06/2023

Customer Name & Address  
 Prof. Rajesh Malhotra  
 Professor and Head  
 Department of Orthopaedics  
 All India Institute of Medical Sciences  
 Ansari Nagar,  
 New Delhi - 110029

Principal Name & Address  
 BTS S.p.a  
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For HOSPIMEDICA INTERNATIONAL LTD.

  
 Mohit Prajapati  
 Service Co-ordinator  
 Customer Support  
 Cell No.:+91-9971096323  
 Page 2 of 2





BTS Bioengineering

Date: January 11, 2023

TO WHOM IT MAY CONCERN

We,

**BTS S.p.a. Italy**

Who are established and reputable manufacturers of Biomechanics equipment, its registered office at Viale Forlanini 40, 20024 Garbagnate Milanese MI Italy, and manufacturing site at Via Capriccio 3/A, 35010 Vigonza (PD) Italy, do hereby authorize

**Hospimedica Group of Companies,**

Comprising of M/s Hospimedica International Ltd. and Medical Point (I) Ltd., Leelawanti House, 58/10, Ashok Nagar, New Delhi-110 018, who are our exclusive distributor for whole territory of India.

No company, firm or individual other than M/s Hospimedica International Ltd and M/s Medical Point (I) Ltd. are authorized to offer BTS S.p.a. Italy products in India.

We also certify, that the personnel from Hospimedica Group of Companies, comprising of M/s Hospimedica International Ltd and M/s Medical Point (I) Ltd. are fully trained for installation, demonstration, maintenance and repair of the BTS S.p.a., Italy range of products.

This certificate is valid till 31.12.2025.

for and on behalf of BTS S.p.a. Italy

Fabio Rossi

Sales Director  
BTS S.p.a.

**BTS s.p.A.**  
V.le Forlanini, 40  
20024 Garbagnate M.se (MI)  
R.I.V.A e Cod. Fisc. 12794130158

BTS S.p.A.  
Reg. Milan Court  
12794130158 R.E.A. 1504371  
VAT: IT12794130158  
Company Capital:  
euro 222.222,00  
info@btsbioengineering.com  
www.btsbioengineering.com



Headquarter - Sede Inq.  
Viale Forlanini, 40  
20024 Garbagnate Milanese (MI)  
Italy  
Tel: +39 02 368 4900  
Fax: +39 02 368 490 24

Production Plant  
Via Capriccio 3/A  
35010 Vigonza (PD) Italy

R&D  
Via Po 2  
73040 Aradeo (LE) Italy

ESTED PHOTO CO.  
Branch Office  
BTS Bioengineering Corp.  
1354 Hancock Street  
Suite 311  
Quincy, MA 02169 USA  
Sales: +1 347 902 4338  
helpdesk: +1 920 417 734

Notary Public Copy  
02 JUN 2023