

ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI-29  
STORES SECTION (DO)

Ref. No. 06/Stores(DO)/E.M./PAC/2020-21/FSC-I Dated- 11/09/2020

Sub:- Purchase of "Hydro Surgery Debridement System – 01 No. for the Department of Emergency Medicine, at AIIMS, New Delhi-110029, on proprietary basis Inviting comments thereon.

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The Institute is in the process to purchase "Hydro Surgery Debridement System- 01 No." for the department of Emergency Medicine at AIIMS, New Delhi from M/s. Smith & Nephew, USA through M/s. Unique Healthcare System, New Delhi. The PAC Certifications by M/s. Smith & Nephew, USA as well as the user department are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within 15 day from the date of issue/uploading of the notification giving reference No. 06/Stores(DO)/E.M./PAC/2020-21/FSC. The comments should be received in office of Stores Officer (FSC), Store Section (DO), Animal House Building, Near Biotechnology Building at AIIMS on or before 02/10/2020 upto 12.30 p.m. failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

  
SR. STORES OFFICER (DO)

Encl: Related documents enclosed.

**TECHNICAL SPECIFICATION OF HYDRO SURGERY DEBRIDEMENT SYSTEM**

Quantity- 1No.

*App: 15 Lakh*  
*20 Lakh*

1. It should be non-invasive using hydrojet system using jet of sterile saline
2. It should have integrated irrigation pump using hydro jet technology to produce 400 ±50 RPM – 1300+100RPM for debridement.
3. It should have surgical cart with multifunctional footswitch, Hand piece components, and back panel layout.
4. It should significantly reduce mean number of debridement procedures which leads to substantial cost saving.
5. It should have disposable handsets of I set of 45-50 degree/14mm-18mm, angulations.
6. It should provide 1 handset of 45-50/14mm-18mm, 45-50/8mm-10mm for hydro surgery system at no extra cost.
7. It should reduce wound closure time faster as compared to conventional therapy with overall significant reduction in Hospital Stay.
8. Device should have detachable cable with disposable handsets.
9. It should be very effective at cleaning and debriding superficial, intermediate depth burns prior to the application of biological dressing, deep dermal injuries prior to the application of a split skin graft irrespective of age.
10. It should remove debris, slough while preserving viable tissue.
11. It should comply with USFDA or European CE.
12. Warranty and penalty

- a) It will carry a comprehensive warranty for 5 years (including all spares, accessories, consumables if any) and provision for CMC for next 5 years.
- b) The firm should indicate in the technical bid itself that the prices of all standard accessories as well as the other items & accessories specifically mentioned in the specifications are included in the quoted price.
- c) The firm will give rate list of all possible spares, accessories & consumables if any, as part of financial bid. If price of any spare is not mentioned and is required for repair in life time of equipment/instrument, then the firm will be obliged to give it free throughout the life cycle of the equipment. If firm does not provide such list (as part of financial bid separately) then the bid of the firm shall be rejected summarily.

Declaration: The specification for the item above are general and broad based. It is not specific to favour any particular item or any particular firm.

स्वास्थ्य सेवा विभाग/Ministry of Health and Family Welfare, New Delhi-29

डॉ. लखीराम मूर्धा / Dr. LAKHIRAM MURMUA  
 आचार्य / Professor  
 अणुमंडल चिकित्सा विभाग / Deptt. of Emergency Medicine  
 अणुमंडल चिकित्सालय, अंसारी नगर / A.I.I.M.S., Ansari Nagar  
 नई दिल्ली-110029 / New Delhi-110029

*Meera Arora*  
 डॉ. मेरा अरोरा / Dr. Meera Arora  
 अणुमंडल चिकित्सा विभाग / Deptt. of Emergency Medicine  
 अणुमंडल चिकित्सालय, अंसारी नगर / A.I.I.M.S., Ansari Nagar  
 नई दिल्ली-110029 / New Delhi-110029

डॉ. अरवि प्रियार / Dr. Arav Prayar  
 सहायक आचार्य / Assistant Professor  
 अणुमंडल चिकित्सा विभाग / Deptt. of Emergency Medicine  
 अणुमंडल चिकित्सालय, अंसारी नगर / A.I.I.M.S., Ansari Nagar  
 नई दिल्ली-110029 / New Delhi-110029

*Dr. Arti Kapil*  
 डॉ. अर्ति कपिल / Dr. ARTI KAPIL, M.D  
 प्रोफेसर / Professor  
 अणुमंडल चिकित्सा विभाग / Deptt. of Microbiology  
 अणुमंडल चिकित्सालय, अंसारी नगर / A.I.I.M.S., Ansari Nagar  
 नई दिल्ली-110029 / New Delhi-110029

*60*  
 डॉ. अरवि प्रियार / Dr. Arav Prayar  
 मेडिकल सुपरिन्टेंडेंट / Medical Superintendent  
 अणुमंडल चिकित्सालय, अंसारी नगर / A.I.I.M.S. Hospital  
 नई दिल्ली-110029 / New Delhi-110029

o/c

(7) (17) (8)

**Department of Emergency Medicine  
All India Institute of Medical Science  
Ansari Nagar, New Delhi-110029**

Dated-24/05/2018

The meeting of Specification/Selection Committee for the procurement of equipments for 2018-2019 for Department of Emergency Medicine will be held on 25/05/2018 at 3.00 p.m. in the seminar room (New Emergency Ward, Ground Floor) AIIMS, New Delhi.

Specification for the following equipments shall be framed by the Committee.-

1. High Temperature Steam Disinfection System
2. Hydro surgery Debridement System
3. Wound Imaging and monitoring device
4. Aircushion based patient positioning system

Therefore the following officials are informed:

1. Dr. Praveen Aggarwal  
Prof. & Head, Deptt. of Emergency Medicine, AIIMS *Lham*
2. Prof. L. R. Murmu  
Deptt. of Emergency Medicine
3. Dr. Meera Ekka  
Deptt. of Emergency Medicine *Tyler*
4. Dr. Jamshed Nayer  
Deptt. of Emergency Medicine *Jamshed*
5. Dr. Akshay Kumar  
Deptt. of Emergency Medicine
6. Chairman of SPC committee (D.O) or his Representative *24/5/18*
7. HOD, Department of Surgery or his Representative *24/5/18*
8. HOD, Department of Microbiology or his Representative *24/5/18*
9. Medical superintendent or his Nominee *24/05/18*

Distribution: As above

*L. R. Murmu*  
(Dr. L. R. Murmu)



Dr. लखिराम मुर्मू / Dr. LAKHIRAM MURMU  
अधीन/Professor  
आयुर्विज्ञान विभाग/Deptt. of Emergency Medicine  
आयुर्विज्ञान, अंधी गली/AIIMS, Ansari Nagar  
नई दिल्ली-110029/New Delhi-110029

*ifm*

**Proprietary Article Certificate (PAC) (Machinery & Equipment)**

- (i) The indented goods are manufacture by M/s Smith & nephew
- (ii) Item Name: Hydro surgery Debridement System
- (iii) Model No: Versajet
- (iv) Vital Technical Performance Parameters required which makes the requirement proprietary<sup>##</sup>

This is a new instrument based on fluid jet technology and result being used as on alternative to standard surgical excisional procedures in wound management with following distinct functional benefits and advantages.

It provides unique and innovative technique of surgical debridement, through tangential movement of hand piece the provides high pressure stream of sterile saline to optimize debridement. The device's razor thin saline jet rapidly removes necrotic tissues, debris and bacteria sparing the surrounding viable tissues. And thereby provides a cleaner more uniform wound bed, simultaneously addressing multiple barriers of healing (like soft tissue biofilm & bacterial burden etc. all this creates a smooth wound bed for improved graft synthetic dressing leading to reduce cast & closure time. It is particularly helpful in wound in areas like face, hand& foot, which can after be difficult to reach and contour with conventional modalities.

- (v) No other make or model is acceptable for the following reasons New instrument based on fluid jet technology and result being used as on alternative to standard surgical excisional procedures in wound management

It is certified that market survey has been done and found that no other manufacturer is manufacturing similar/equivalent specifications which can fulfill the vital requirements of end user.

*[Handwritten signature]*

*[Handwritten signature]*  
4/9/20

*[Handwritten signature]*  
डॉ. लखीराम मुकुंद / Dr. LAKHIRAM MUKUND  
आचार्य/Professor  
आपातकालीन चिकित्सा विभाग/Deptt. of Emergency Medicine  
अ०भा०आ०सं० अंसारी नगर / A. I. M. S., Ansari Nagar  
नई दिल्ली-110029 / New Delhi-110029

With Name, Designation, Department of Emergency Medicine

##Note: TSEC should clearly mention the vital functional parameters requirements which end user essentially require and are manufactured by only one manufacturer mentioned in Serial No. (i).

*[Handwritten signature]*  
डॉ. लखीराम मुकुंद / Dr. LAKHIRAM MUKUND  
आचार्य/Professor  
आपातकालीन चिकित्सा विभाग/Deptt. of Emergency Medicine  
अ०भा०आ०सं० अंसारी नगर / A. I. M. S., Ansari Nagar  
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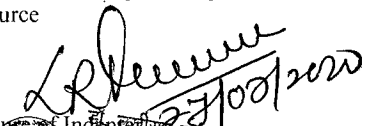
Proprietary/ Specific Brand /Goods Certificate


1. Item/Type/Model No. required:  
along with specification - **Hydro Surgery Debridement System**
2. Is the Item a spare part attachment  
or accessory for an existing equipment. - **No**
3. Name of manufacturers/supplier of the:  
item proposed by the indenter - **Principle: M/s Smith & Nephew,  
Inc. 970 lake Carillon Drive,  
St Peterburg, FL 33716**  
**Local Agent: M/s. Unique Healthcare System.  
G-20, Ground Floor, Plot No. H-6,  
Aggarwal Tower, Netaji Subhash Place,  
Pitam Pura Delhi -110034,**
4. Are they sole manufacturers/Sole:  
distributor of the item. - **Yes**
5. Is there any item with similar/ equivalent:  
Specification available in the market to meet  
the job requirement envisaged. If the answer  
is yes, why the same can't be procured,  
demanding officer should bring out comparative  
functional advantages/Cost effectiveness of the  
recommended item from these offers by other. - **No**
6. What were the efforts made to locate alternative: - **Through Internet & No. other alternative source for  
Supply of other substitutes**
7. Why open/limited tender can't be resorted to,:  
for locating alternative source. - **These are the proprietary item of Smith & Nephew**

This is a new instrument based on fluid jet technology and result being used :  
on alternative to standard surgical excisional procedures in wound managemene  
with following distinct functional benefits and advantages.

1. It provides unique and innovative technique of surgical debridement, throug  
tangential movement of hand piece the provides high pressure stream of steri  
saline to optimize debridement. The device's razor thin saline jet rapid  
removes necrotic tissues, debris and bacteria sparing the surrounding viab  
tissues.
2. And thereby provides a cleaner more uniform wound bed, simultaneous  
addressing multiple barriers of healing (like soft tissue biofilm & bacteri  
burden etc. all this creates a smooth wound bed for improved graft synthet  
dressing leading to reduce cast & closure time.
3. It is particularly helpful in wound in areas like face, hand& foot, which ca  
after be difficult to reach and contour with conventional modalities.

8. Are the proprietary items certifying that the:  
rates are reasonable or not. - **Yes,**
9. Any other justification for procuring items:  
from single source - **NA**

  
Signature of Indenter / Dr. LAKHIRAM MURMU  
(Demanding officer) Professor  
Head of Department  
Deptt. of Emergency Medicine  
अंभारि आंसो, अंसारी नगर/A.I.I.M.S., Ansari Nagar  
नई दिल्ली-110029

  
डॉ. लखीराम मूर्मु /Dr. LAKHIRAM MURMU  
अंतरिम प्रोफेसर  
Head of Department  
Deptt. of Emergency Medicine  
अंभारि आंसो, अंसारी नगर/A.I.I.M.S., Ansari Nagar  
नई दिल्ली-110029

I certify that the items at Sr, No 1 above is required to be procured on single tender basis as the proposed brand proposed was advantage in meeting our functional requirements and limited tender system could be dispensed with as they would serve a useful purpose in this particular case.

(Strike out whichever is not applicable)

Smith & Nephew Medical Limited  
101 Hesse Road  
Hull, HU3 2BN  
England

T + 44 (0) 1482 225181  
F + 44 (0) 1482 328326  
www.smith-nephew.com



2<sup>nd</sup> January 2019

**Proprietary Article Certificate**

Re: Hydrosurgery System - Versajet II

Smith & Nephew is the sole manufacturer and sole supplier of the Hydrosurgery System Versajet II globally.

The Hydrosurgery System -Versajet II is a patented product of Smith & nephew. The Hydrosurgery System - Versajet II uses a high pressure stream of sterile saline to optimise surgical debridement. The device enable surgeons to select, excise and evacuate non-viable tissue. Bacteria and contaminants from wounds, burns and soft tissue injuries using tissue preserving techniques.

The Hydrosurgery System - Versajet II is unique and is protected by multiple international patents and patents pending. The Hydrosurgery System - Versajet II is covered by or for use under one or more of the U.S. Patents listed below:

**Granted Patents:**

US6960182

US8337175

US8932269

US8529498

USD611961

USD659165

We certify that the Versajet II System (console/Handpiece) is a proprietary product of Smith & Nephew.

Signed by:

A handwritten signature in black ink, appearing to read "Rachel Boddice".

Date: 2<sup>nd</sup> January 2019

Name: Rachel Boddice

Position: Senior Regulatory Affairs Specialist

A handwritten signature in black ink, appearing to read "Rachel Boddice", with the date "22/01/2020" written below it.

(20)

Smith & Nephew Healthcare Pvt. Ltd.  
B-501-509, Dynasty Business Park,  
Andheri-Kurla Road, Andheri (E),  
Mumbai-400 059, India

T : +91 22 4005 5090  
F : +91 22 4005 5089  
[www.smith-nephew.com](http://www.smith-nephew.com)

**\*\*We are smith & nephew**

November 13, 2019

To

The Director  
All India Institute of Medical Sciences  
Ansari Nagar,  
New Delhi: - 110 029.

Subject: Authorization Letter from Smith & Nephew's for VersajetII Hydrosurgery System  
Ref. No: - 18/Stores(Do) /EM/2018-19/FSC-

Dear Sir/ Madam,

We hereby wish to inform you that for your esteemed hospital, the following Stockiest is authorized to deal on our behalf for our Versajet II Hydrosurgery System. The scope of the dealing would encompass quoting rates, negotiating, accepting and servicing orders for the VersajetII Hydrosurgery System of our company.

M/s. UNIQUE HEALTHCARE SYSTEM,  
(CONTACT PERSON: MR. S. K SRIVASTAVA)  
PLOT NO/ H-6, AGGARWAL TOWAR  
NETAJE SUBHASH PLACE, PITAM PURA  
NEW DELHI - 110 034  
PHONE NO.: +91- 8470838197  
EMAIL: [unique.healthcare@yahoo.com](mailto:unique.healthcare@yahoo.com)

The authorization is valid till formally rescinded from our side or till the expiry of the tender whichever is earlier

In case of any further queries, please feel free to bring it to the knowledge of the undersigned

Thanking you and Assuring you of our Best Services at all times.

Sincerely Yours  
For Smith & Nephew Healthcare Pvt. Ltd



**NISHANT SHARMA**  
**Business Unit Director (AWM – South Asia)**

