



Bid Number/बोली क्रमांक (बिड संख्या):
GEM/2023/B/3408547
Dated/दिनांक : 02-05-2023

Bid Document/ बिड दस्तावेज़

Bid Details/बिड विवरण	
Bid End Date/Time/बिड बंद होने की तारीख/समय	12-05-2023 20:00:00
Bid Opening Date/Time/बिड खुलने की तारीख/समय	12-05-2023 20:30:00
Bid Offer Validity (From End Date)/बिड पेशकश वैधता (बंद होने की तारीख से)	90 (Days)
Ministry/State Name/मंत्रालय/राज्य का नाम	Ministry Of Health And Family Welfare
Department Name/विभाग का नाम	Department Of Health And Family Welfare
Organisation Name/संगठन का नाम	All India Institute Of Medical Sciences (aiims)
Office Name/कार्यालय का नाम	Aiims, New Delhi
Total Quantity/कुल मात्रा	5000
Item Category/मद केटेगरी	Endpoint Detection and Response (EDR) Appliance /Software (Q2)
OEM Average Turnover (Last 3 Years)/मूल उपकरण निर्माता का औसत टर्नओवर (गत 3 वर्षों का)	1200 Lakh (s)
MSE Exemption for Years Of Experience/वर्षों के अनुभव के लिए एमएसई को छूट प्राप्त है and Turnover/टर्नओवर के लिए एमएसई को छूट प्राप्त है	Yes
Startup Exemption for Years Of Experience/वर्षों के अनुभव के लिए स्टार्टअप को छूट प्राप्त है and Turnover/ टर्नओवर के लिए स्टार्टअप को छूट प्राप्त है	Yes
Document required from seller/विक्रेता से मांगे गए दस्तावेज़	Experience Criteria,Certificate (Requested in ATC),OEM Authorization Certificate,OEM Annual Turnover,Additional Doc 1 (Requested in ATC),Compliance of BoQ specification and supporting document *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer
Bid to RA enabled/बिड से रिवर्स नीलामी सक्रिय किया	Yes
RA Qualification Rule	H1-Highest Priced Bid Elimination
Type of Bid/बिड का प्रकार	Two Packet Bid
Primary product category	Endpoint Detection and Response (EDR) Appliance /Software

Bid Details/बिड विवरण

Time allowed for Technical Clarifications during technical evaluation/तकनीकी मूल्यांकन के दौरान तकनीकी स्पष्टीकरण हेतु अनुमत समय	2 Days
Estimated Bid Value/अनुमानित बिड मूल्य	30000000
Evaluation Method/मूल्यांकन पद्धति	Total value wise evaluation

EMD Detail/ईएमडी विवरण

Advisory Bank/एडवाइजरी बैंक	State Bank of India
EMD Amount/ईएमडी राशि	600000

ePBG Detail/ईपीबीजी विवरण

Advisory Bank/एडवाइजरी बैंक	State Bank of India
ePBG Percentage(%) /ईपीबीजी प्रतिशत (%)	10.00
Duration of ePBG required (Months)/ईपीबीजी की अपेक्षित अवधि (महीने).	38

(a). EMD EXEMPTION: The bidder seeking EMD exemption, must submit the valid supporting document for the relevant category as per GeM GTC with the bid. Under MSE category, only manufacturers for goods and Service Providers for Services are eligible for exemption from EMD. Traders are excluded from the purview of this Policy./जेम की शर्तों के अनुसार ईएमडी छूट के इच्छुक बिडर को संबंधित केटेगरी के लिए बिड के साथ वैध समर्थित दस्तावेज प्रस्तुत करने हैं। एमएसई केटेगरी के अंतर्गत केवल वस्तुओं के लिए विनिर्माता तथा सेवाओं के लिए सेवा प्रदाता ईएमडी से छूट के पात्र हैं। व्यापारियों को इस नीति के दायरे से बाहर रखा गया है।

(b). EMD & Performance security should be in favour of Beneficiary, wherever it is applicable./ईएमडी और संपादन जमानत राशि, जहां यह लागू होती है, लाभार्थी के पक्ष में होनी चाहिए।

Beneficiary/लाभार्थी :

AIIMS MAIN GRANT ACCOUNT
All India Institute of Medical Sciences (AIIMS), Ministry of Health and Family Welfare
(Aaims Main Grant Account)

Splitting/विभाजन

Bid splitting not applied/बोली विभाजन लागू नहीं किया गया.

MII Purchase Preference/एमआईआई खरीद वरीयता

MII Purchase Preference/एमआईआई खरीद वरीयता	Yes
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MSE Purchase Preference/एमएसई खरीद वरीयता

1. If the bidder is a Micro or Small Enterprise as per latest definitions under MSME rules, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.
2. If the bidder is a Startup, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to their meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.
3. OEM Turn Over Criteria: The minimum average annual financial turnover of the OEM of the offered product during the last three years, ending on 31st March of the previous financial year, should be as indicated in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the OEM is less than 3 year old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.
4. Preference to Make in India products (For bids < 200 Crore): Preference shall be given to Class 1 local supplier as defined in public procurement (Preference to Make in India), Order 2017 as amended from time to time and its subsequent Orders/Notifications issued by concerned Nodal Ministry for specific Goods/Products. The minimum local content to qualify as a Class 1 local supplier is denoted in the bid document. If the bidder wants to avail the Purchase preference, the bidder must upload a certificate from the OEM regarding the percentage of the local content and the details of locations at which the local value addition is made along with their bid, failing which no purchase preference shall be granted. In case the bid value is more than Rs 10 Crore, the declaration relating to percentage of local content shall be certified by the statutory auditor or cost auditor, if the OEM is a company and by a practicing cost accountant or a chartered accountant for OEMs other than companies as per the Public Procurement (preference to Make-in -India) order 2017 dated 04.06.2020. Only Class-I and Class-II Local suppliers as per MII order dated 4.6.2020 will be eligible to bid. Non - Local suppliers as per MII order dated 04.06.2020 are not eligible to participate. However, eligible micro and small enterprises will be allowed to participate .In case Buyer has selected Purchase preference to Micro and Small Enterprises clause in the bid, the same will get precedence over this clause.
5. Purchase preference to Micro and Small Enterprises (MSEs): Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail the Purchase preference, the bidder must be the manufacturer of the offered product in case of bid for supply of goods. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service. If L-1 is not an MSE and MSE Seller (s) has/have quoted price within L-1+ 15% (Selected by Buyer) of margin of purchase preference /price band defined in relevant policy, such Seller shall be given opportunity to match L-1 price and contract will be awarded for 25%(selected by Buyer) percentage of total QUANTITY.
6. Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc. This has no relevance or bearing on the price to be quoted by the bidders and is also not going to have any impact on bid participation. Also this is not going to be used as a criteria in determining reasonableness of quoted prices which would be determined by the buyer based on its own assessment of reasonableness and based on competitive prices received in Bid / RA process.
7. Reverse Auction would be conducted amongst all the technically qualified bidders except the Highest quoting bidder. The technically qualified Highest Quoting bidder will not be allowed to participate in RA. However, H-1 will also be allowed to participate in RA in following cases:
 - i. If number of technically qualified bidders are only 2 or 3.
 - ii. If Buyer has chosen to split the bid amongst N sellers, and H1 bid is coming within N.
 - iii. In case Primary product of only one OEM is left in contention for participation in RA on elimination of H-1.
 - iv. If L-1 is non-MSE and H-1 is eligible MSE and H-1 price is coming within price band of 15% of Non-MSE L-1
 - v. If L-1 is non-MII and H-1 is eligible MII and H-1 price is coming within price band of 20% of Non-MII L-1

Endpoint Detection And Response (EDR) Appliance /Software (3000 pieces)

(Minimum 60% and 20% Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively/क्रमशः श्रेणी 1 और श्रेणी 2 के स्थानीय आपूर्तिकर्ता के रूप में अर्हता प्राप्त करने के लिए आवश्यक)

Brand Type/ब्रांड का प्रकार	Registered Brand
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Technical Specifications/तकनीकी विशिष्टियाँ

* As per GeM Category Specification/जेम केटेगरी विशिष्टि के अनुसार

Specification	Specification Name/विशिष्टि का नाम	Bid Requirement/बिड के लिए आवश्यक (Allowed Values)/अनुमत मूल्य
BASIC INFORMATION	Category	Software
SCOPE OF LICENCE	Types of Licence	Subscription
	" Duration of Subscription (in months) (Hint :- Select '0' if not applicable)"	36.0 - 60.0 Or higher
	OEM Licensing policy	Per Named User/User, Per Server, Per CPU
	Number of licensing included in the offered product as per OEM defined licensing policy	1 - 500
	Platform type	Desktop based, Server based, Web based, Cloud based, Hosted Service based, Mobile Based, NA
	Hosting Enviroment/ Deployment Option	Cloud, On Premises
	The offered product have support from OEM for	Unlimited updation for Patches and Bug fixes within maintenance & support period., Unlimited upgradation of version within support period, NA
	Number of Years for OEM support for updation (Patches and Bug fixes) is included in the scope of supply (Hint :- Select '0' if not applicable)	0 - 5
	Number of Years for OEM support for Upgradation of version is included in the scope of supply (Hint :- Select '0' if not applicable)	0 - 5
	Training Options	On-Site, Virtual, Training Material
	No of days Training Provided (Hint :- Select '0' if not applicable)	0 - 10

Specification	Specification Name/विशिष्टि का नाम	Bid Requirement/बिड के लिए आवश्यक (Allowed Values)/अनुमत मूल्य
Prevention	Prevention Features	Application Exploitation - Protection from exploitation of specific application, Credential Theft Protection, Prevent privilege escalation, Prevent process hollowing attacks, Protect from Encrypting File System attacks, Protection from malicious webpages, Protection from malicious IP and domains, HIPS/Exploit Prevention - Application Control - Threat Intelligence, Web Content Filtering based on Category like Gaming, Social Networking, Hacking, Criminal Activity, Violence, NA
Network Protection	Network Protection Features	Protection across browsers, scripts, shells, Protection from malicious SMB, Psexec, WMI injections from other devices in the network., NA
Malware Protection (AV)	Malware Protection (AV) Features	Blended Threats/Malware Protection, Automated Malware and Threat Removal, Web Filtering, Suspicious email attachments scanning, Enhanced remediation capabilities, Global Threat Intelligence with Reputation Source configuration capability, Advanced Protection against fileless attack methods., Memory Protection, Root cause analysis/Threat cases for the malware incidents, Advance machine learning and AI based malware protection, Application startup Control, Detect low reputation downloads, NA
Automatic Investigation	Automatic Investigation Features	Automatic AI-Guided Intelligent alert correlation and analysis with no manual intervention., Recommendations on threat mitigations for approvals like kill process, Machine isolation etc., Suspicious event detection and prioritization, Reduced time to mitigate., Automatically gather , summarize and visualize evidence, Different views for different users, NA
EDR MANAGEMENT SERVER / APPLIANCE CAPACITY	Hard disk capacity (in TB)of appliance/management server (Hint :- Select '0' if not applicable)	0 - 100
	RAM size capacity (in GB) of appliance/management server (Hint :- Select '0' if not applicable)	0 - 10000
	Number of Physical CPU core in the appliance/management server (Hint :- Select '0' if not applicable)	0 - 128

Additional Specification Parameters - Endpoint Detection And Response (EDR) Appliance /Software (3000 pieces)

Specification Parameter Name	Bid Requirement (Allowed Values)
Technical Requirement which will prevail the above stated technical parameters.	Technical specifications given in the Buyer Added Bid Specific ATC will prevail over the above given technical parameters and the sellers are directed to quoted for the solution meeting with the tender requirement given in Buyer Added Bid Specific ATC, failing which the bid will summarily be rejected.

* Bidders offering must also comply with the additional specification parameters mentioned above.

Consignees/Reporting Officer/परेषिती/रिपोर्टिंग अधिकारी and/ तथा Quantity/मात्रा

S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती/रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Satish Sangawat	110029, AIIMS, New Delhi, Ansari Nagar	3000	15

Endpoint Detection And Response (EDR) Appliance /Software (2000 pieces)

(Minimum 60% and 20% Local Content required for qualifying as Class 1 and Class 2 Local Supplier respectively/क्रमशः श्रेणी 1 और श्रेणी 2 के स्थानीय आपूर्तिकर्ता के रूप में अर्हता प्राप्त करने के लिए आवश्यक)

Brand Type/ब्रांड का प्रकार	Registered Brand
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Technical Specifications/तकनीकी विशिष्टियाँ

* As per GeM Category Specification/जेम केटेगरी विशिष्टि के अनुसार

Specification	Specification Name/विशिष्टि का नाम	Bid Requirement/बिड के लिए आवश्यक (Allowed Values)/अनुमत मूल्य
BASIC INFORMATION	Category	Software
SCOPE OF LICENCE	Types of Licence	Subscription
	" Duration of Subscription (in months) (Hint :- Select '0' if not applicable)"	36.0 - 60.0 Or higher
	OEM Licensing policy	Per Named User/User, Per Server, Per CPU
	Number of licensing included in the offered product as per OEM defined licensing policy	1 - 500
	Platform type	Desktop based, Server based, Web based, Cloud based, Hosted Service based, Mobile Based, NA
	Hosting Environment/ Deployment Option	Cloud
	The offered product have support from OEM for	Unlimited updation for Patches and Bug fixes within maintenance & support period., Unlimited upgradation of version within support period, NA

Specification	Specification Name/विशिष्टि का नाम	Bid Requirement/बिड के लिए आवश्यक (Allowed Values)/अनुमत मूल्य
	Number of Years for OEM support for updation (Patches and Bug fixes) is included in the scope of supply (Hint :- Select '0' if not applicable)	0 - 5
	Number of Years for OEM support for Upgradation of version is included in the scope of supply (Hint :- Select '0' if not applicable)	0 - 5
	Training Options	On-Site, OEM Training Centre, Virtual, Training Material
	No of days Training Provided (Hint :- Select '0' if not applicable)	0 - 10
Prevention	Prevention Features	Application Exploitation - Protection from exploitation of specific application, Credential Theft Protection, Prevent privilege escalation, Prevent process hollowing attacks, Protect from Encrypting File System attacks, Protection from malicious webpages, Protection from malicious IP and domains, HIPS/Exploit Prevention - Application Control - Threat Intelligence, Web Content Filtering based on Category like Gaming, Social Networking, Hacking, Criminal Activity, Violence, NA
Network Protection	Network Protection Features	Protection across browsers, scripts, shells, Protection from malicious SMB, Psexec, WMI injections from other devices in the network., NA
Malware Protection (AV)	Malware Protection (AV) Features	Blended Threats/Malware Protection, Automated Malware and Threat Removal, Web Filtering, Suspicious email attachments scanning, Enhanced remediation capabilities, Global Threat Intelligence with Reputation Source configuration capability, Advanced Protection against fileless attack methods., Memory Protection, Root cause analysis/Threat cases for the malware incidents, Advance machine learning and AI based malware protection, Application startup Control, Detect low reputation downloads, NA
Automatic Investigation	Automatic Investigation Features	Automatic AI-Guided Intelligent alert correlation and analysis with no manual intervention., Recommendations on threat mitigations for approvals like kill process, Machine isolation etc., Suspicious event detection and prioritization, Reduced time to mitigate., Automatically gather , summarize and visualize evidence, Different views for different users, NA

Specification	Specification Name/विशिष्टि का नाम	Bid Requirement/बिड के लिए आवश्यक (Allowed Values)/अनुमत मूल्य
EDR MANAGEMENT SERVER / APPLIANCE CAPACITY	Hard disk capacity (in TB)of appliance/management server (Hint :- Select '0' if not applicable)	0 - 100
	RAM size capacity (in GB) of appliance/management server (Hint :- Select '0' if not applicable)	0 - 10000
	Number of Physical CPU core in the appliance/management server (Hint :- Select '0' if not applicable)	0 - 128

Additional Specification Parameters - Endpoint Detection And Response (EDR) Appliance /Software (2000 pieces)

Specification Parameter Name	Bid Requirement (Allowed Values)
Technical Requirement which will prevail the above stated technical parameters.	Technical specifications given in the Buyer Added Bid Specific ATC will prevail over the above given technical parameters and the sellers are directed to quoted for the solution meeting with the tender requirement given in Buyer Added Bid Specific ATC, failing which the bid will summarily be rejected.

* Bidders offering must also comply with the additional specification parameters mentioned above.

Consignees/Reporting Officer/परेषिती/रिपोर्टिंग अधिकारी and/ तथा Quantity/मात्रा

S.No./क्र. सं.	Consignee Reporting/Officer/ परेषिती/रिपोर्टिंग अधिकारी	Address/पता	Quantity/मात्रा	Delivery Days/डिलीवरी के दिन
1	Satish Sangawat	110029,AIIMS, New Delhi, Ansari Nagar	2000	15

Buyer Added Bid Specific Terms and Conditions/क्रेता द्वारा जोड़ी गई बिड की विशेष शर्तें

1. Experience Certificate for the supply of the same to any Govt/ PSU/ any renowned private organisation along with Supply/ Purchase Order.
2. If the agency is registered under MSME or NSIC, then EMD exemption certificate needs to be enclosed.
3. Make in india specific authorisation certificate needs to be enclosed.

4. **Generic**

OPTION CLAUSE: The Purchaser reserves the right to increase or decrease the quantity to be ordered up to 50 percent of bid quantity at the time of placement of contract. The purchaser also reserves the right to increase the ordered quantity by up to 50% of the contracted quantity during the currency of the contract at the contracted rates. Bidders are bound to accept the orders accordingly.

5. **Buyer Added Bid Specific ATC**

Buyer uploaded ATC document [Click here to view the file.](#)

Disclaimer/अस्वीकरण

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization, whereby Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specifications and / or terms and conditions governing the bid. Any clause(s) incorporated by the Buyer regarding following shall be treated as null and void and would not be considered as part of bid:-

1. Definition of Class I and Class II suppliers in the bid not in line with the extant Order / Office Memorandum issued by DPIIT in this regard.
2. Seeking EMD submission from bidder(s), including via Additional Terms & Conditions, in contravention to exemption provided to such sellers under GeM GTC.
3. Publishing Custom / BOQ bids for items for which regular GeM categories are available without any Category item bunched with it.
4. Creating BoQ bid for single item.
5. Mentioning specific Brand or Make or Model or Manufacturer or Dealer name.
6. Mandating submission of documents in physical form as a pre-requisite to qualify bidders.
7. Floating / creation of work contracts as Custom Bids in Services.
8. Seeking sample with bid or approval of samples during bid evaluation process.
9. Mandating foreign / international certifications even in case of existence of Indian Standards without specifying equivalent Indian Certification / standards.
10. Seeking experience from specific organization / department / institute only or from foreign / export experience.
11. Creating bid for items from irrelevant categories.
12. Incorporating any clause against the MSME policy and Preference to Make in India Policy.
13. Reference of conditions published on any external site or reference to external documents/clauses.
14. Asking for any Tender fee / Bid Participation fee / Auction fee in case of Bids / Forward Auction, as the case may be.

Further, if any seller has any objection/grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

[This Bid is also governed by the General Terms and Conditions/ यह बिड सामान्य शर्तों के अंतर्गत भी शासित है](#)

In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws./जेम की सामान्य शर्तों के खंड 26 के संदर्भ में भारत के साथ भूमि सीमा साझा करने वाले देश के बिडर से खरीद पर प्रतिबंध के संबंध में भारत के साथ भूमि सीमा साझा करने वाले देश का कोई भी बिडर इस निविदा में बिड देने के लिए तभी पात्र होगा जब वह बिड देने वाला सक्षम प्राधिकारी के पास पंजीकृत हो।बिड में भाग लेते समय बिडर को इसका अनुपालन करना होगा और कोई भी

गलत घोषणा किए जाने व इसका अनुपालन न करने पर अनुबंध को तत्काल समाप्त करने और कानून के अनुसार आगे की कानूनी कार्रवाई का आधार होगा।

---Thank You/धन्यवाद---