

**CARDIO THORACIC & NEURO SCIENCES CENTRE
ALL INDIA INSTITUTE OF MEDICAL SCIENCES**

Dated: 29.07.2015

Subject: Purchase of 3D Vision System for Minimally Invasive Cardiac Surgery and Video Assisted Thoracic Surgery from M/s Healthware Pvt. Ltd an authorized distributor of M/s Olympus Medical System (I) Pvt. Ltd on proprietary basis for the department of CTVS.

The requirement of above mentioned item received from Department of CTVS. The competent authority recommended to purchase above mentioned item as proprietary item of M/s Olympus Medical System (I) Pvt. Ltd. The PAC submitted by the department of CTVS & Proprietary certificate provided by the firm are attached & uploaded on website.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/items within 15 days from the date of issue/uploading of the notification. The comments should be sent to Asstt. Stores Officer, C.N. Centre at AIIMS on or before **15.08.2015 up to 4:30 P.M.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully


(Asstt. Stores Officer, CNC)

- Encl: Related documents enclosed.**
- 1. PAC Certificated enclosed.**
 - 2. Proprietary certificate.**

To,

The 'Director'
Cardiac Thoracic & Neuro Sciences Centre
All India Institute of Medical Sciences
Ansari Nagar,
New Delhi-29
India.

Dear Sir,

We, **Healthware Private Limited**, Serene Towers, 8-2-623/A, Road No. 10, Banjara Hills, Hyderabad – 500 034, do hereby certify that we had not supplied 3D Vision System for Minimally Invasive Cardiac Surgery and Video Assisted Thoracic Surgery (Bill of Material Attached) at the lower rate quoted to any Govt. organization or any other Institute.

We hereby certify that no vigilance case pending against Healthware Private Limited/ Olympus Medical System India Pvt. Ltd. by any Government Hospital or any other Institute

For **Healthware Private Limited**

Authorized Signatory



AA
23/07/15
CA - Manoj K
M

Dr. No. 488
Date 23/07/15

Healthware Private Limited

Serene Towers, 4th Floor, 8-2-623/A, Road No.10, Banjara Hills, Hyderabad-500 034, India
Tel: +91 40 2331 8224 Fax: +91 40 2331 8227 www.healthwareindia.com

HYDERABAD | NEW DELHI | MUMBAI | CHENNAI | KOLKATA | BENGALURU | KOCHI | AHMEDABAD | JAIPUR | CHANDIGARH



Bill of Material

Sr. No.	Part No.	Discription	Qty
1	CV-190	Exera-III Processor	2
2	CLV-190	Exera-III Light Source	1
3	3DV-190	3D Mixer	1
4	LTF-S190-10-3D	3D Scope	1
5	LMD-3251MT	Sony 32" 3D LCD HD Monitor	2
6	BKM-250TG	3G-SD/HD-SD/SDI Input Adaptor for Monitor	3
7	MAJ-1956	Remote Cable for master to monitor Line/Line	1
8	MAJ-1953	Light Source Cable with remote for Light source other than CLV-190	1
9	MAJ-1948	Light Source Cable with remote for Light source other than CLV-190	1
10	BKM-30G	3D Glasses	2
	Indigenous	3D Glasses	48
11	IMH-20	HD 3D Recorder	1
12	Indigenous	An Extra hard drive of 1TB memory will be supplied to store/manage the recorded videos	1
13	Indigenous	Surgical 3D Trolley	1
14	Indigenous	Camera Sleeves	100

For Healthware private Limited

Authorise Signatory



Healthware Private Limited

Serene Towers, 4th Floor, 8-2-623/A, Road No.10, Banjara Hills, Hyderabad-500 034, India
Tel: +91 40 2331 8224 Fax: +91 40 2331 8227 www.healthwareindia.com

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OLYMPUS®

Your Vision, Our Future

OLYMPUS MEDICAL SYSTEMS INDIA PRIVATE LIMITED.
102-B, First Floor, Time Tower, M.G. Road,
Gurgaon 122001, Haryana, INDIA
Tel. : 0124-4999191 Fax : 0124-4999190
Website: www.olympusmedical.co.in
CIN: U33110HR2009FTC039611

Date: 22nd July, 2015

Ref: OMSI/15-16/471

The 'Director'
Cardiac Thoracic & Neuro Sciences Centre
All India Institute of Medical Sciences
Ansari Nagar,
New Delhi-29
India.

Sub: Manufacturing Authorization Certificate

Dear Sir,

We Olympus Medical system India Private Limited, having our office at 102-B, First Floor, Time Tower, M.G. Road, Gurgaon – 122001, Haryana do hereby certify that M/s. Healthware Private Limited, having their registered office at Serene Towers, 4th Floor, 8-2-623/A, Road No.10, Banjara Hills, Hyderabad - 500034, are the sole authorized representative for the following products manufactured by us.

- Surgical Products including 3D Vision System for Minimally Invasive Cardiac Surgery and Video Assisted Thoracic Surgery.

No other company or firm or individual other Messrs. Healthware Private Limited are authorized to bid, negotiate and conclude the contract in regards to the above – mentioned range of products manufactured by us in the entire territory of India until unless specified by us.

Yours Faithfully,
Olympus Medical Systems India Private Limited

Authorized Signatory



MA
23/7/15
Sh. Abhyas N.A.

Joint Section, CMC
Dr. No 487
Date 23/7/15

OLYMPUS[®]

Vision, Our Future

OLYMPUS MEDICAL SYSTEMS INDIA PRIVATE LIMITED.
102-B, First Floor, Time Tower, M.G. Road,
Gurgaon 122001, Haryana, INDIA
Tel. : 0124-4999191 Fax : 0124-4999190
Website: www.olympusmedical.co.in
CIN: U33110HR2009FTC039611

Dated: 5th June 2015

Ref: OMSI/15-16/252

To,
CTVS Department,
All India Institute of Medical Sciences
Ansari Nagar
New Delhi - 110029

Sub: Proprietary Certificate

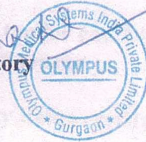
Dear Sir,

We certify that the **3D system with Endo Eye (Flexible Tip)** are being solely manufactured by M/s. Olympus Medical Systems Corporation, having its manufacturing factory at Shinjuku Monolith, 3-1 Nishi-Shinjuku 2 - Chome, Shinjuku-ku, Tokyo 163-0914, Japan.

These items are proprietary of Olympus Medical Systems Corporation, Japan.

Thanking you,
For Olympus Medical Systems India Pvt. Ltd.,

Authorized Signatory



Signature of Tenderer
(Demanding Officer)

(COOPERATED)
(Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed has advantages in meeting functional requirements and limited tender system could be dispensed with as they would serve a useful purpose in this particular case.

(Strike out whichever is not applicable)

17. In the technical bid the product should be quoted with a set of standard accessories. The price bid must clearly state the accessories included. The price of optional accessories should be quoted separately.
18. The product of its earlier model should have been marketed in the national and international market for at least 5 years.
19. The parent company should certify that the quoted product is not going to be out of assembly line for at least three years from date of quotation.
20. The parent company should give the undertaking to provide the spares during the warranty and CMC period if required.
21. If the equipment is software based, and the new software is introduced within five years the upgradation will be provided free of cost.
22. **Demonstration** The Department may ask for demonstration of actual quoted product or even for trail use.
23. **Training:** The necessary training of the personnel for the use of the equipment will be provided by the company/vendor. The vendor must mention the type of training i.e. on site or abroad and number of person.
24. **Pre bid Meeting:** The pre bid meeting for the equipment will be held two weeks after the publication of this tender notice. No separate notice will be published. The concerned vendors should contact the Store Officer, CT centre for time and venue of the said meeting. The interested vendor must submit its concern /query in written to the officer at least 5 days before the said meeting. Also the concerned vendor should be physically present in the meeting.
25. **Compliance statement.** The vendor must provide, in tabular form a comparative chart of the required technical specification and technical specification of the quoted product. The vendor must give the page number and paragraph number regarding that technical information in the technical bid. Merely stating "complies" or "meets requirement" will lead to assumption that the quoted product does not have the required feature.

[Handwritten signatures in blue ink]

[Signature]

[Signature]

[Signature]

[Signature]

ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI-29

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with specification. 3 D vision system with Flexible scope (tip)
2. Is the item a spare part attachment or accessory for an existing equipment. Not a spare part/accessory.
3. Name of the manufacturers/supplier of the item proposed by the indenter. Olympus Medical Systems India Private Limited.
4. Are they sole manufacturers/sold distributors of the item. Yes. (Certificate attached)
5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured, Demanding Officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other. No, not available. (Google search output papers attached. Similar product not available)
6. What were the efforts made to locate alternative source of supply or use other substitutes. Internet search (pages attached)
7. Why open/limited tender can't be resorted to, for locating alternative source. Already Global tender
8. Are the proprietary items certifying that the rates reasonable or not. No. 2 / CMC / CW / 14-15 / ST floated (twice) Yes.
9. Any other justification for procuring item from single source. Separate sheet attached (PTO)

Signature of Indenter
(Demanding Officer)

(COUNTERSIGNED)
(Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve on useful purpose in this particular case.

(Strike out whichever is not applicable).

हृदय वक्ष विज्ञान केन्द्र
अखिल भारतीय आयुर्विज्ञान संस्थान
अंसारी नगर नई दिल्ली ११००२६



CARDIO THORACIC SCIENCES CENTRE
All India Institute of Medical Sciences

ANSARI NAGAR, NEW DELHI - 110 029
TELEPHONES : 26588500, 26588700, 26589900
FAX : 91-11-26588663, 26588641
Website : www.aiims.ac.in, www.aiims.edu

Reasons for procurement from a single source DATE :

1. The requirement for flexible scope is crucially important in cardiothoracic surgery because the surgeon has to work through a limited small incision between the rigid ribs. Nonflexible endoscope cannot provide the visualization coupled with constant manipulation that is required for these critical cardiac operations. Rapid changes in field of vision is accorded by the flexible scope and it is of paramount importance in maintaining safety of the patient during minimally invasive cardiac procedures.
2. The tender for 3D vision system with flexible scope was uploaded in October 2014; with a corrigendum on 3rd November 2014 (Global tender number 10/CNC/CTVS/2014-15/ST; copy enclosed) . This was advertised internationally also through the London High Commission of India (copy enclosed) . On both occasions only one company quoted each time.
3. Several attempts (Internet search, copies attached) were made to search for other makers of flexible endoscopes to be used inside thorax. The searches didn't reveal *any other firm* manufacturing the said scope. The manufacturers (M/s Olympus Medical systems Pvt Ltd. have submitted a proprietary certificate to this effect)

Hence this particular item may be considered for purchase in accordance with the procedure to be followed for proprietary items.

Thanking you,

Sincerely,


DR. V. DEVAGOUROU
PROFESSOR, CTVS
AIIMS, NEW DELHI

SPECIFICATIONS FOR 3 D VISION SYSTEM FOR MINIMALLY INVASIVE CARDIAC SURGERY AND VIDEO ASSISTED THORACIC SURGERY,(ONE) APPROX COST 90 LAKHS

1. Dual lens technology based, flexible 0° to 100°, 3 D endoscope and 3 D monitor, to give high resolution images with accurate depth of vision contrast and sharpness, which are suitable for minimally invasive cardiac surgery and video assisted thoracic surgery.
2. System should be able to switch between 2D and 3 D imaging with simple controls.
3. Should be provided with recording system (in built or separate) with retrievable videos. The recording system should have adequate storage memory (at least 500GB). Extra memory of 1 TB to be provided also.
4. All the components of the vision system should have the feature of being assembled easily on a trolley in a compact manner; with easy mobility inside OT. The system should have a slender and lightweight design.
5. Minimum 24 inch medical grade HD monitors THREE IN NUMBER, for adequate projection of both 2D and 3D images. The monitor should be mounted on suitable good quality pedestals or trolley.
6. Most of the important controls (light , focus, recording) should be available on a remote for the surgeon also.
7. The vision system should be supplied with the best quality flexible, dual lens endoscope (0°-100°), and other accessories like REUSABLE 3D vision glasses, disposable sleeves for camera arm and remote.
8. Camera holding arm-flexible and easily maneuverable is optional.
9. Preoperative setup of the endo vision system should be simple and fast.
10. Software for edition and sharing videos and images should be made available with all periodic updates to be supplied without additional cost.
11. DVI-D/3G-SDI output for transmission of 3D signals to the 3 D monitors.
12. The installation time instruction team and initial surgery support team should be readily available in city. Warranty and service support team should be readily available in city.
13. The price of the 3D vision glasses and camera sleeves should be quoted separately. For comparison of prices, the price of 50 reusable 3D vision glasses and 100 camera sleeves will be taken into account.
14. **Warranty:-** There would be warranty for five years. If any part of the equipments is not covered under warranty the vendor must provide advance information. The cost of disposable accessories (if any) should be quoted separately. The Quoted price will be fixed for a period of five years.
15. **Comprehensive Maintenance Contract:** In addition to warranty for five years, the vendor should quote the price of comprehensive Maintenance Contract(labor + spares) (CMC) for five years post warranty. The price quoted for the 5 years CMC would be considered for the comparison of the total price and to determine the inter-se ranking of the bids. However the CMC price will only be paid during the actual period of service under contract.
16. It will be responsibility of the vendor to submit proposal of CMC at least 6 months before expiry of warranty or previous CMC.