

**All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29
(RESEARCH SECTION)**

Ref. No. 53/Prop/B.G/Ortho/24-25/RS

Dated: - 26/04/24

Subject: Procurement of Pregelled pro k 1pkg of 50 one pole pregelled (consumable of Gait Lab equipped with instruments) - Inviting comments thereon.

The request has been received from Dr. Bhavuk Garg, Professor, Dept. of Orthopedics, to Purchase the subject item from M/s. Hospimedica International Ltd .(Mfg: M/s. BTS S.p.a Italy. on proprietary basis. The proposals submitted by M/s. Hospimedica International Ltd .(Mfg: M/s. BTS S.p.a Italy and Performa Invoice and Departmental PAC certifications are attached.

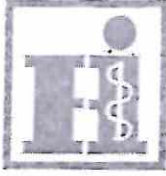
The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days 53/Prop/B.G/Ortho/24-25/RS. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before 11/05/24 **upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

STORES OFFICER (RS)

Encl: Related documents enclosed.

1. PAC Certificate enclosed.
2. Performa Invoice.





HOSPIMEDICA INTERNATIONAL LTD.

Regd. Off.: LEELAWANTI HOUSE, 58/10, Ashok Nagar, New Delhi-110 018

Phone : +91-11-25146164, 25146165 Fax: +91-11-25492977, 25130164

Sales Off.: Western Side, 67/3, Ground Floor, Vedic Marg,

Ashok Nagar, New Delhi-110018

e-mail : mail@hospimedica.in Website : www.hospimedicaintl.com

Excellence in Medical Engineering

Toll Free No. 1800 11 8911

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BY HAND

HI/GEN SERVICE/2023-24/R/152/R1

26/08/2023

Dr. Bhavuk Garg - Professor
All India Institute of Medical Sciences
Department of Orthopaedics
Ansari Nagar,
New Delhi- 110 029

SUB: RATE REASONABILITY CERTIFICATE

Dear Sir,

This has reference to the subject matter.

We hereby certify that the rates quoted in our Proforma Invoice No. HI/GEN SERVICE/2023-24/R/152/R1 Dated 26/07/2023 is not more than the rates quoted to any Govt. Hospital for the same item.

for Hospimedica International Ltd.

Mohit Prajapati
Service Co-ordinator
Customer Support
Cell No.:+91-9971096323

डॉ. भावुक गर्ग
Dr. BHAVUK GARG
MS (Ortho) MAMS, MRCS, FACS, FICS, FIMSA
अवधारी / Professor
अरिचरीत विभाग / Department of Orthopaedics
अ.भा.अ.स. नई दिल्ली / A.I.I.M.S. New Delhi, India



ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI-110029

RESEARCH SECTION

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required alongwith specification. *Projected Arbo/K*
2. Is the item a spare parts attachment or accessory for an existing equipment. *Consumable for an existing equipment*
3. Name of the manufacturers/supplier of the item proposed by the Indentor. *BTS S.P.A, Italy / Hospimedica International Ltd (exclusive distributor in India as per their proprietary certificate)*
4. Are they sole manufacturers/sole distributors of the item. *Yes*
5. Is there any other item with similar/ equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other. *NO*
6. What were the efforts made to locate alternative source of supply or use other substitutes. *Searched extensively over internet for alternative item.*
7. Why open/limited tender can't be resorted to, for locating alternative source. *The item is manufactured only by BTS, Italy & Hospimedica international Ltd is the exclusive distributor of this item in India as per their proprietary certificate.*
8. Are the proprietary items certifying that the rates are reasonable or not. *Yes*
9. Any other justification for procuring item from single source. *Equipment was supplied by the same principle company & item ordered is the consumable of existing equipment.*

OK

Signature of Indentor
(Demanding Officer)

COUNTERSIGN
(Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

डॉ. भावुक गार्ग
Dr. BHAVUK GARG
MS (Ortho), MAMS, MRCS, FACS, FICS, FRMCA
अभ्यास / Professor
विभाग / Department of Orthopaedics
आ.भा.आ.सं., नई दिल्ली / A.I.I.M.S., New Delhi-110029

(Strike out whichever is not applicable)

डॉ. विक्रान्त मन्हास
Dr. VIKRANT MANHAS
अन्य अभ्यास / Additional Professor
अधिदेश विभाग / Department of Orthopaedics
आ.भा.आ.सं., नई दिल्ली / A.I.I.M.S., New Delhi-110029

अध्यक्ष, आ.भा.आ.सं., नई दिल्ली / Dr. P. S. Sastry
अध्यक्ष, आ.भा.आ.सं., नई दिल्ली / Additional Professor
विभाग, आ.भा.आ.सं., नई दिल्ली / Department of Orthopaedics
आ.भा.आ.सं., नई दिल्ली / A.I.I.M.S., New Delhi-110029



BTS Bioengineering

Date: October 19, 2023

PROPRIETARY CERTIFICATE

This is to certify that **BTS Smart DX-7000** and its consumables **Pregelleg Arbo/K (1 Pkg of 50 One pole pregelleg)** is a Proprietary Product of **M/s BTS S.p.a, Italy** and the same are exclusively marketed in India by **M/s Hospimedica International Ltd., Leelawanti House, 58/10, Ashok Nagar, New Delhi – 110018 (India).**

We also certify that the above equipment and it's consumables are patented product of **M/s BTS S.p.a, Italy** and are not being manufactured by any other manufacturer in the world.

for and on behalf of **BTS S.p.a. Italy**

Fabio Rossi

Sales Director
BTS S.p.a.

BTS S.p.A.
V.le Forlanini, 40
20024 Garbagnate M.se (MI)
P.IVA e Cod. Fisc. 12794130158

डॉ. विक्रान्त मन्हास
Dr. VIKRANT MANHAS
अध्यक्ष / Additional Professor
अधिष्ठापन विभाग / Department of Orthopaedics
अ.भा.अ.के.ए. नई दिल्ली / A.J.J.M.S., New Delhi-110029

डॉ. पूनेत खन्ना
DR. PUNEET KHANNA
अध्यक्ष / Additional Professor
अधिष्ठापन विभाग / Department of Orthopaedics & Critical Care
अ.भा.अ.के.ए. नई दिल्ली / A.J.J.M.S., New Delhi-110029

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Dr. BHAVUK GARG
MS (Ortho), MAMS, MRCS, FACS, FICS, FMSA
अध्यक्ष / Professor
अधिष्ठापन विभाग / Department of Orthopaedic.
अ.भा.अ.के.ए. नई दिल्ली / A.J.J.M.S., New Delhi-110029

BTS S.p.A.
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V.A.E. IT 12794130158
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Quincy, MA 02169 USA
Sales: +1 347 962 4238
helpdesk: +1 929 255 9134



BTS Biobengineering

Date: January 11, 2023

TO WHOM IT MAY CONCERN

We,

BTS S.p.a. Italy

Who are established and reputable manufacturers of Biomechanics equipment, its registered office at Viale Forlanini 40, 20024 Garbagnate Milanese MI Italy, and manufacturing site at Via Capriccio 3/A, 35010 Vigonza (PD) Italy, do hereby authorize

Hospimedica Group of Companies,

Comprising of M/s Hospimedica International Ltd. and Medical Point (I) Ltd., Leelawanti House, 58/10, Ashok Nagar, New Delhi-110 018, who are our exclusive distributor for whole territory of India.

No company, firm or individual other than M/s Hospimedica International Ltd and M/s Medical Point (I) Ltd. are authorized to offer BTS S.p.a. Italy products in India.

We also certify, that the personnel from Hospimedica Group of Companies, comprising of M/s Hospimedica International Ltd and M/s Medical Point (I) Ltd. are fully trained for installation, demonstration, maintenance and repair of the BTS S.p.a., Italy range of products.

Handwritten signature/initials

This certificate is valid till 31.12.2025.

for and on behalf of BTS S.p.a. Italy

Fabio Rossi

Handwritten signature of Fabio Rossi

Sales Director
BTS S.p.a.

BTS S.p.A.

V.le Forlanini, 40
20024 Garbagnate M.se (MI)
P.IVA e Cod. Fisc. 12794180156

Handwritten mark/initials

डॉ. भद्रक गार्ग
Dr. BHADRK GARG
MS (Ortho), MAMS, MRCS, FACS, FICS, FIMSA
अध्यापक / Professor
ऑर्थोपेडिक विभाग / Department of Orthopaedics
क.एम.ए.ए. नई दिल्ली / A.I.I.M.S., New Delhi-110029

ATTESTED PHOTO COPY



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07 AUG 2023

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