



All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29.
(STORES SECTION (DO))

Ref. No.42/Stores (DO)/Rheumat./PAC/2016-17/FSC.

Dated: 9th February, 2017

Subject: Purchase of “**Nephelometer**” for the department of Rheumatology at AIIMS, New Delhi-29 on proprietary basis- **Inviting comments thereon.**

The Institute is in the process to purchase “**Nephelometer**” for the department of Rheumatology at AIIMS, New Delhi-29 from M/s.The Binding Site Group Ltd., U.K. on proprietary basis. The proposal submitted by M/s. KHC Healthcare India Pvt. Ltd., New Delhi and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No.42/Stores (DO)/Rheumat./PAC/2016-17/FSC.** The comments should be received by office of Stores Officer (DO), Store Section, Animal House Building, Near Biotechnology Building at AIIMS on or before **25-02-2017 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

SR.STORES OFFICER

Encl: Related documents enclosed.



All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29.
(STORES SECTION (DO))

Ref. No.42/Stores (DO)/Rheumat./PAC/2016-17/FSC.

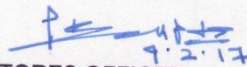
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ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI-110029

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with Specifications
- **"Nephelometer"** Pipette, Tubing Set(Fitted), Power Cord, Buffer Bottle Assemblies (Fitted), User Guide, Forcep, 2 Spare Fuses, Waste Pod & Waste Pod Holder AD500D
2. Is the item a spare part attachment or accessory for an existing equipment - No
- **Nephelometer**
3. Name of the manufacturers/supplier of the item proposed by the indenter
- **M/s. The Binding Site Group Ltd. United Kingdom. Supplier: M/s. KHC Healthcare India Private Limited, Corporate Office, DLF Towers, 7th Floor, 726& 727, Shivaji Marg, New Delhi-110015.**
4. Are they sole manufacturers/sole distributors of the item - Yes
- **M/s. The Binding Site Group Ltd. United Kingdom.**
5. Is there any other item with similar/equivalent specification available in the market to - No
meet the job requirement envisaged? If the answer is yes, why the same can't be procured.
Demanding Officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other
- **NA- Because of Proprietary item**
6. What were the efforts made to locate alternative source of supply or use other substitutes
- **Because of Proprietary items**
7. Why open/limited tender can't be restored to, for locating alternative source.
- **Because of Proprietary item**
8. Price is reasonable or not.
- **"Yes-Attached Price Reasonable Certificate"**
9. Any other justification for procuring item from single source
- **Only because of Proprietary items**

I certify that the item at SN 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantageous in meeting our requirements and limited tender system could be dispensed with as they would serve no useful purpose this particular case.

Signature of Indenter
(Demanding Officer)

(Head of the Department)
Countersigned

Dr. UMA KUMAR
Professor & Head
Department of Rheumatology
All India Institute of Medical Sciences
New Delhi-110029

Dr. K. DINDA
Professor
Deptt. of Pathology
All India Institute of Medical Sciences
Ansari Nagar, New Delhi-110 029

Dr. RANJAN GUPTA, MD, DM
Assistant Professor
Department of Rheumatology
All India Institute of Medical Sciences, New Delhi-110029

Dr. ANITA SHARMA, MD, DM
Assistant Professor
Department of Rheumatology
All India Institute of Medical Sciences
New Delhi-110029

Dr. ANITA SHARMA, MD, DM
Assistant Professor
Department of Rheumatology
All India Institute of Medical Sciences
New Delhi-110029

17th January 2017

TO WHOM IT MAY CONCERN

Proprietary Certificate


This is to inform you that the MININEPHPLUS™, using the principle of nephelometry, is an endpoint analyser that uses the measurement of light scattered by an antibody/antigen reaction to determine protein concentrations. This analyser has been developed by The Binding Site and is intended for use in determining protein concentrations in body fluids. The integrated electronic pipette utilises pre-programmed aspiration volumes and single button functionality, eliminating the need of manual pipetting for reagent and buffer.


MININEPHPLUS™ is a unique, quantifiable, highly specific nephelometer manufactured only by The Binding Site. Furthermore, MININEPHPLUS™ is CE marked as per European IVDD guidance.

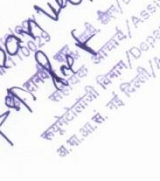
"MININEPHPLUS" is a trademark of The Binding Site Group Ltd which has been registered in a number of countries worldwide.



Jon Lauder
Regulatory Affairs Specialist


Dr. Aarti Sharad, MD, DM
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The Binding Site Group Ltd

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Tel: +44 (0)121 456 9500 Fax: +44 (0)121 456 9749

info@bindingsite.co.uk www.bindingsite.co.uk

Registered in England Number 5508774

The Specialist Protein Company

The Head
 Department of Rheumatology
 All India Institute of Medical Sciences
 Ansari Nagar
 New Delhi - 11 00 29

Quotation Reference # KHC/AIIMS-Rheumat/001
 Quotation Dated # 20 Nov, 2016

Dear Sir,

Sub: Quotation for The Binding Site, UK represented on exclusive basis by KHC Healthcare India Pvt Ltd

As desired, Please find below , special negotiated price offer, in line with our offer to the department of Gastroenterology:

| Serial # | Catalogue # | Description | Qty | Our Price (Rs.) | Spl. Negotiated Amount (Rs.) |
|---|---------------|--|--------------------------------|---------------------|------------------------------|
| A : MININEPHPLUS™ system | | | | | |
| 1 | AD500D | MININEPHPLUS™ Instrument, Pipette, Tubing set(Fitted), Power Cord, Buffer Bottle Assemblies (Fitted), User Guide, Forcep, 2 Spare Fuses, Waste Pod & Waste Pod Holder. | 1 | 850000.00 | 476190.50 |
| 2 | AP1310DPKIT63 | Thermal Printer (Optional) | 1 | 60165.00 | |
| 3 | AD500.2 | Thermal Printer Paper (Optional) | 20 | 10386.00 | |
| 4 | | Free of Charge Reagents | | 195000.00 | |
| | | | | Disc. Amount | 476190.50 |
| Imp.: Taxes , as applicable at the time of delivery. | | | | DVAT @ 5% | 23809.53 |
| | | | | Net Amount | 500000.03 |
| Rs. Five Lacs Only | | | Net Amount, Rounded off | | 500000.00 |

B : Negotiated Warranty & CMC Charges :

| | | | | |
|---|---------------|----------------------------------|----------------|--|
| 1 | Warranty : | Warranty for a period of 5 Years | Free of Charge | Service Tax, as applicable will be extra |
| 2 | CMC Charges : | Ist Year, Post warranty | Rs. 25000.00 | |
| | | IIInd Year | Rs. 26875.00 | |
| | | IIIrd Year | Rs. 28891.00 | |
| | | Ivth Year | Rs. 31057.00 | |
| | | Vth Year | Rs. 33387.00 | |

C : Negotiated Reagent Prices :

| | | | | |
|---|--|---|--|--|
| 1 | | As Per Price List Submitted | | Taxes , as applicable at the time of supplies. |
| 2 | | FOC Reagents-Rs 1.95 Lacs, as mentioned | | |
| 3 | | Prices with 5% discount, frozen for 5 Years | | |

TERMS :

- Validity :** This quote is valid for 120 days.
- Order & Supplies:** Order & Supplies Through M/s. KHC Healthcare India Pvt Ltd., New Delhi.
- Sales Tax:** As per the government rules on the date of invoice will be applicable and will be extra. At Present Dvat is 5%.
- Service Tax :** As Applicable at the time of billing. At Present Service Tax is @ 14.5%.
- Delivery :** Within 4-6 weeks from the date of receipt of your confirmed order
- Payment Terms :** Within 30 days from date of invoice.

We thank you for your interest in our products and services and await confirmation of your order.

Yours truly,


Neeraj Pandey
 Associate General Manager, North India
 Mobile No: + 91- 8130988663
 E Mail: npandey@kanhealthcare.com

KHC Healthcare India Private Limited

Corporate Office
 DLF Towers
 7th Floor, 726 & 727
 Shivaji Marg
 New Delhi - 110015

Application & Service Centre
 DLF Towers, 1st Floor, 159, Shivaji Marg, New Delhi - 110015


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ISO 9001:2008 Certified Organisation
 CIN: U85100DL2011PTC220589