

**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29**  
**(RESEARCH SECTION)**

**Ref. No. 26/Prop./IRCH/LK/2018-19/RS**

**Dated: 11.12.2018**

**Subject: Purchase of Pzopanib drug for Deptt. of Medical Oncology, IRCH, AIIMS, New Delhi-29 on proprietary basis- Inviting comments thereon.**

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The request has been received from Dr. Lalit Kumar, Deptt. of Medical Oncology, BRAIRCH, AIIMS to purchase the subject item from **M/s.AARK Pharmaceuticals(Mfg. M/s.Novertis Healthcare Pvt. Ltd.)** on proprietary basis. The proposal submitted by **M/s.AARK Pharmaceuticals)** and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 26/Prop./IRCH/LK/2018-19/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **27/12/2018 upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**STORES OFFICER (RS)**

**Encl: Related documents enclosed.**

**1. PAC Certificate enclosed.**

**2. Performa Invoice**

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI-110029**

**RESEARCH SECTION**

**PROPRIETORY/SPECIFIC BRAND GOODS CERTIFICATE**

1. Item/Type/Model No. required alongwith specification. T. PAZOPANIB 400 mg PO  
Cap ETOPOSIDE 50mg  
Tab CYCLOPHOSPHAMIDE 50mg
2. Is the item a spare parts attachment or accessory for an existing equipment. No
3. Name of the manufacturers/supplier of the item proposed by the Indentor. Novartis
4. Are they sole manufacturers/sole distributors of the item. YES
5. Is there any other item with similar/ equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other. NO
6. What were the efforts made to locate alternative source of supply or use other substitutes.
7. Why open/limited tender can't be resorted to, for locating alternative source. It's a proprietary drug manufactured by novartis.
8. Are the proprietary items certifying that the rates are reasonable or not. YES
9. Any other justification for procuring item from single source.

**Signature of Indentor  
(Demanding Officer)**

*[Signature]*  
Dr. LALIT KUMAR  
Professor & Head  
Dept. of Medical Oncology  
(AIIMS)

**COUNTERSIGNATURE  
(Head of the Department)**

*[Signature]*  
Dr. LALIT KUMAR  
Professor & Head  
Dept. of Medical Oncology  
(AIIMS)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichever is not applicable)



Novartis Pharma AG  
Lichtstrasse 35  
4056 Basel  
Switzerland

To Health Authorities in India  
To whom it may concern

16 March 2017

**Proprietary certificate for Pazopanib Tablets 400mg (Votient®)**

We, Novartis Pharma AG, a company under the laws of Switzerland, located at Lichtstrasse 35, 4056 Basel, Switzerland, do herewith confirm that **Pazopanib Tablets 400mg (Votient®)** is a proprietary product of Novartis Pharma AG.

It is manufactured at following manufacturing facility: **M/s Glaxo Operations UK Ltd, Priory Street, Ware Hertfordshire, SG 12, 0DJ, UK**

GlaxoSmithKline had concluded its three-part transaction with Novartis involving the Consumer Healthcare, Vaccines and Oncology business. As a part of the said transaction GSK had divested its marketed Oncology portfolio, related R & D activities and rights to develop its AKT inhibitors to Novartis.

In India the oncology and vaccines business transactions between GlaxoSmithKline Pharmaceuticals Limited and Novartis Healthcare Private Limited, after obtaining the necessary regulatory approvals was concluded on 1st October 2015.

Therefore the above product is presently being solely imported and marketed in India by M/s Novartis Healthcare Private Limited.

Yours faithfully,  
**Novartis Pharma AG**  
Basel, Switzerland

**Susanne Szabo**  
Global Head ROW  
Regulatory Affairs, Oncology

**Karen von Graevenitz**  
Sub-Region-Head ROW  
Regulatory Affairs, Oncology



S : 07AAHFA2350E1ZY  
PAN : HFA2350E

DL No. : S(0767)12-RW,  
20, 21, 20B, 21B, 20G, 20F



# AARK PHARMACEUTICALS

An ISO 9001 : 2008 Certified Company

Regd. Office : S-14, 1st Floor, Uphar Cinema Complex Market, Green Park Extn., New Delhi-110016  
Tel. : +91 11 40167190, 40566902, Fax : +91 11 26521128  
E-mail : dheerajaarkpharma@gmail.com, sanjeevkansal2002@gmail.com, Website : www.aarkpharma.com

## PROFORMA INVOICE

Date: - 01/12/2018

To,

Dr. Lalit Kumar  
I.R.C.H. AIIMS Hospital  
NEW DELHI

Sub: VOTRIENT 400MG Tab (Pazopanib 400mg)

Dear Sir,

We are pleased to quote the institutional rate for the following product: -

S.No	Name of Product	Packi ng	QTY	MRP	RATE	TOTAL AMOUNT
1	VOTRIENT 400MG Tab	1*30	30	14500.00	10410.00	Rs 312300
					Gross total( Rs)	312300.00
					GST@12%( Rs)	37476.00
					Total (Rs)	349776.00

Thanking You,

Yours Faithfully,

For Aark Pharmaceuticals



Branch Office : 35, Ground Floor, Khasra No. 369 to 371, Main Bhai Market, M.G. Road, Ghitorni Village, New Delhi-110038,



Novartis Healthcare Private Limited  
201, Palika Bhawan  
Sector XIII, R.K. Puram  
New Delhi 110 066.  
Tel +91 11 2410 1306 / 07/08  
Fax +91 11 26874021.  
Website - [www.novartis.in](http://www.novartis.in)  
CIN - U15202MH1997PTC111257.

26/11/2018

To,

The Director,  
All India Institute of Medical Sciences,  
Ansari Nagar,  
New Delhi-110029.

**Subject: - AUTHORITY LETTER**

Dear Sir,

This is to confirm and certify that following are our Authorized Distributor for your esteemed organization.

M/s Aark Pharmaceuticals, S-14, 1<sup>ST</sup> Floor, Uphaar Cinema Complex, Green Market Ext. New Delhi 110016,  
Contact Person: - Mr. Dheeraj, Contact Number: - 9871948310

They are authorized to procure the orders, supply against their own bills and receive payment on our behalf

Thanking you,  
**For Novartis Healthcare Private Limited**

Navdeep Dhingra  
Key Account Manager