

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI-29.
STORES SECTION (DO)**

Ref. No.44/Stores (DO)/Pead.Surg./Proprietary/2015-16/FSC

Dated: 18.11.2015

Sub:- Purchase of Surgical Instruments for Micro Dissection and Reconstruction for new Born Surgery for the department of Pediatric Surgery, (AIIMS), New Delhi-29, on proprietary basis Inviting comments thereon.

The Institute is in the process to purchase Surgical Instruments for Micro Dissection and Reconstruction for new Born Surgery for the department of Pediatric Surgery, (AIIMS), New Delhi from M/s.Elacons S.A., Hyderabad (who is the authorized Indian Agent M/s.Dufner Instrumente GmbH, Germany on proprietary basis. The proposal submitted by M/s. Elacons S.A., Hyderabad and PAC Certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference No.44/Stores(DO)/Pead.Surg./Proprietary/2015-16/FSC. The comments should be received by office of Sr. Stores Officer, Store Section (DO), Animal House Building, Near Biotechnology Building at AIIMS on or before **10.12.2015 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,


Sr. STORES OFFICER


Encl: Related documents enclosed.

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI - 110 029**

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

- | | |
|--|---|
| 1. Item/Type/Model No. required alongwith specification. | Surgical Instruments for Micro Dissection and Reconstruction for new borns surgery. |
| 2. Is the item a spare part attachment or accessory for an existing equipment | Surgical Instruments |
| 3. Name of the Manufacturers/ supplier of the item proposed by the indenter | M/s Dufner, Germany |
| 4. Are they sole manufacturers/ Sole distributors of the item | Yes |
| 5. Is there any other item with Similar/ equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/ cost effectiveness of the recommended item from these offered by other. | No |
| 6. What were the efforts made to locate alternative source of supply or use other substitutes. | These are specialized surgical instruments for Micro Surgery specially for dissection And reconstruction during surgical procedures in new borns babies. No other company is making/ manufacturing similar type of surgical instruments in the world. |
| 7. Why open/limited tender can't be resorted to, for locating alternative source. | N.A. |
| 8. Are the Proprietary items certifying that the rates are reasonable or not. | Yes. The rates quoted by the firm are Reasonable. |
| 9. Any other justification for Procuring item from single source | |

Signature of the Indenter
(Demanding Officer)


डॉ. डी. के. गुप्ता/Dr. D. K. Gupta
आचार्य एवं विभागाध्यक्ष/Professor & Head
शिशु शल्य विभाग/Department of Pediatric Surgery
अ.भा.आ.सं. नई दिल्ली/A.I.I.M.S., New Delhi

**COUNTERSIGNED
Head of the Department**

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/ the specified brand proposed was advantages in meeting our functional requirements and limited tender systems could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichever is not applicable)

**Elacons S.A.****Proforma Invoice**

Prof. Doctor Devendra Gupta,
Head of Pediatric Surgery Department,
AIIMS,
New Delhi

OFFER NO. & DATE

PI/49/AIIMS/New Delhi/Oct/2015
12.10.2015

BUYER ORDER NO. & DATE

Enquiry
10.07.2015

S.NO.	ITEM CODE	DESCRIPTION	QTY	PRICE / Pc IN EURO	TOTAL AMOUNT IN EURO
-------	-----------	-------------	-----	-----------------------	-------------------------

Surgical instruments for Pediatric Surgery

1	18964-00	DUFNER Micro dissection and reconstruction set 11cm consisting of :	1	€ 2,400.00	€ 2,400.00
	18100-13	DIMICRON needle holder, straight 12.5cm			
	04317-00-010	Ipercut ciraar stevens scissors curved 11.5cm			
	06484-61	Extra fine tissue titanium forceps tip 0.8mm 1 x 2 teeth, 11cm			
	06218-50	Biopolar" non stick" forceps, extra fine, angled tip, 0.25mm, 11cm			
	70350-08	Mini sterilization box, plastic with silicone mat, inner dim 190 x 102 x 19mm			
2	18964-02	DUFNER Micro dissection and reconstruction set 15cm consisting of :	1	€ 3,300.00	€ 3,300.00
	18100-15	DIMICRON needle holder, straight 15cm			
	04337-00-010	Ipercut ciraar Jameson scissors curved 15cm			
	06484-65	Fine tissue titanium forceps 1 x 2 teeth, 15cm			
	06216-50	Biopolar" non stick" forceps, extra fine, angled tip, 0.3mm, 16cm			
	70350-10	Mini sterilization box, plastic with silicone mat, inner dim 267 x 159 x 16mm			
3	12881-23	Frame only for DUFNER thoracic and abdominal retractor 75mm x 57mm	1	€ 1,050.00	€ 1,050.00
4	12881-31	Valve 16mm x 12mm	2	€ 810.00	€ 1,620.00
5	12881-32	Valve 25mm x 8mm	2	€ 810.00	€ 1,620.00
6	24605-50	Alan Parks retractor with light connector and 1 pair small blades	1	€ 4,050.00	€ 4,050.00

Dr. D. K. Gupta
डॉ. डी. के. गुप्ता/Dr. D. K. Gupta
आचार्य एवं विभागाध्यक्ष/Professor & Head
शिशु शल्य विभाग/Department of Pediatric Surgery
आ.भा.आ.सं. नई दिल्ली/A.I.I.M.S., New Delhi-20

Amount in words

**Euros nine thousand eight hundred
 and twenty eight only.**

Total in Euro	€14,040.00
Discount of 30%	€4,212.00
Grand Total	€9,828.00

8-1-284/OU/704, O.U. Colony, Shaikpet, Hyderabad - 500 008, India.

Telephone : +91-40-655.00.458

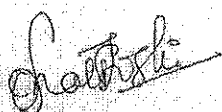
E-mail: info@elacons.com Visit us at : www.elacons.com

Monday, October 12, 2015

Terms of Business

1. CIF Price, New Delhi Airport (Customs Duty and other levies extra as per actuals)
2. Beneficiary Full Address: **Dufner Instrumente GmbH**,
Fohrenstr. 9,
D - 78532,
Tuttlingen,
Germany.
3. Country of Origin: Germany
4. Port of Departure: Germany.
5. Bank Details: Bank Name: **Volksbank Donau-Neckar eG**
Am Seltenbach 15
D 78532 Tuttlingen
Germany
Account no: (BLZ 643 901 30) 2795 000
Account Name: **Dufner Instrumente GmbH**,
SWIFT/BIC Code: **GENO DE S1 TUT**
IBAN Code: **DE72 6439 0130 0002 7950 00**
6. Comprehensive Warranty 60 months from the Date of Delivery.
7. Delivery 6-8 weeks from Date of receipt of Confirmed order.
8. Payment 90% Letter of Credit value payable on presentation of shipping documents and balance 10% after satisfactory installation.
9. Validity March 31, 2016.

Thanking you,
Sincerely yours,
For Elacons S.A



Ms. Sonal Joshi
Authorised Signatory

8-1-284/OU/704, O.U. Colony, Shaikpet, Hyderabad - 500 008, India.
Telephone : +91-40-655.00.458
E-mail: info@elacons.com Visit us at : www.elacons.com

The Sr. Store Officer (DO)
Kind Attention! - Mr. Jagbir Singh



DUFNER INSTRUMENTE GMBH · POSTFACH 4149 · D-78506 TUTTLINGEN

DUFNER Instrumente GmbH · Medizintechnik
Fabrik für ärztliche Instrumente · 78532 Tuttlingen
Fed. Rep. Germany

Tuttlingen, August 3rd, 2015

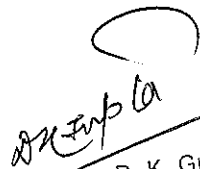
Proprietary Certificate

This is to certify that the MICTEC range of products are proprietary products manufactured by DUFNER as specialized instruments for Pediatric surgeries.

Yours sincerely,

DUFNER INSTRUMENTE GmbH


DUFNER
Instrumente GmbH
Fabrik für ärztliche Instrumente
Medizintechnik · Postfach 4149
D-78506 TUTTLINGEN
Frank Luz
Frank Luz


डॉ. डी. के. गुप्ता / Dr. D. K. Gupta
आचार्य एवं विभागाध्यक्ष / Professor & Head
शिशु शल्य विभाग / Department of Pediatric Surgery
रा.भा.एच.सं. नई दिल्ली / A.I.I.M.S., New Delhi



DUFNER INSTRUMENTE GMBH · POSTFACH 4149 · D-78506 TUTTLINGEN

DUFNER Instrumente GmbH · Medizintechnik
Fabrik für ärztliche Instrumente · 78532 Tuttlingen
Fed. Rep. Germany

Tuttlingen, August 3rd, 2015

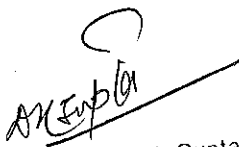
Authorization Certificate

This is to certify that Elacons S.A, Hyderabad, INDIA, is exclusive Distributor for Dufner range of Pediatric Surgery/ Pediatric Urology products in INDIA. They are responsible to submit offers, sell our range of products in INDIA.

Yours sincerely,

DUFNER INSTRUMENTE GmbH


Frank Dufner
DUFNER Instrumente GmbH
Fabrik für ärztliche Instrumente
Medizintechnik · Postfach 4149
78532 TUTTLINGEN


डॉ. डी. के. गुप्ता/Dr. D. K. Gupta
आचार्य एवं विभागाध्यक्ष/Professor & Head
शिशु शल्य विभाग/Department of Pediatric Surg
अ.भा.आ.सं. नई दिल्ली/A.I.I.M.S., New Delhi

Telefon: +49(0)7461/3697
Telefax: +49(0)7461/79419
mail: info@dufner-tuttlingen.de
home: www.dufner-tuttlingen.de

Hausanschrift:
Föhrenstraße 9
D-78532 Tuttlingen

Geschäftsführer:
Helmut Dufner
Annette Dufner-Möhrlé
Amtsgericht Stuttgart HRB 450615

Volksbank Donau-Neckar eG
Deutsche Bank Tuttlingen
Postbank AG Stuttgart
VAT-ID: DE 1429 400 35

(BLZ 643 901 30) 2795000 SWIFT/BIC: GENO DE 51TUT IBAN: DE72 6439 0130 0002 7950 00
(BLZ 653 700 75) 2166890 SWIFT/BIC: DEUT DE 55 603 IBAN: DE96 6537 0075 0216 6890 00
(BLZ 600 100 70) 131039703 SWIFT/BIC: PBNKDEFF IBAN: DE52 6001 0070 0131 0397 03

Certified according to international standards