



ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI-110029
Stores Section (DO)

Tender Ref. No. ~~XX~~04/SO(DO)/ENDO/PAC/24-25/M&E

Dated:-13/11/2024

Subject: - Procurement of "Fibro Scan System, from M/s Hospimax Healthcare Pvt. Ltd. (Echosens located in Paris, France (OEM) Qty. - 01 No." on PAC basis for the department of Endocrinology & Metabolism.

The request has been received from department of Endocrinology & Metabolism for purchase of Fibro Scan System from M/s Hospimax Healthcare Pvt. Ltd. (Echosens located in Paris, France (OEM) Qty. - 01 No. on Proprietary basis along with technical specifications, OEM Propriety Certificate and Departmental PAC Certificates.

The above documents are beaing uploaded for open information to submit objection, comments, if any, from any manufacturer regarding proprietary nature of equipment /item within issue of 15 days giving tender reference No. ~~XX~~04/SO(DO)/ENDO/PAC/24-25/M&E. The Comments should reach to the office of Sr. Store Officer (DO), Stores Section (DO), 1st Floor Animal House Building, Near Gate No.02, AIIMS New Delhi-110029 on or before 28/11/2024 up to 04:00 p.m. failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

13/11/24

Sr. Stores Officer (DO)

Enclose: related documents

1. PAC Certificate
2. Technical Specifications
3. Performa Invoice


(7)

Department of Endocrinology & Metabolism
All India Institute of Medical Science

Dated 14-08-2024


Subject:- Minutes of meeting & technical specifications drawn by technical specification committee for Non-Invasive measurement of Liver Stiffness and Fatty Liver Device (Fibro Scan)

1. Description of function: Device will be used to measure stiffness or elasticity of hepatic parenchyma and quantification of steatosis with ultrasonic attenuation of liver by completely non-invasive procedure.
2. Device should be able to measure liver stiffness and steatosis simultaneously during one single examination for adults and pediatrics populations without any restriction on age, with any kind of morphology (including patients with obesity).
3. It should operate on Vibration Controlled Transient Elastography technology with a fixed and controlled shear wave frequency (50Hz).
4. Device should be European CE / USFDA certified and valid certificate must be attached with bid document. It should be Class IIa certified as per Medical Device directive 93/42/EC.
5. It should be able to measure liver stiffness from minimum 2.0 kPa to 75kPa. It should be able to measure controlled attenuation parameter from minimum 100 dB/m (decibels per meter) to 400dB/m.
6. Machine should be able to perform liver stiffness, quantification of steatosis for diagnosis of Chronic Liver Disease including Alcoholic or Non-Alcoholic steatohepatitis, or Metabolic Associated Steatotic Liver Disease (ASH or NASH or MASLD).
7. The systems must provide additional diagnostic tools, such as Scores, combining device measured parameters (liver stiffness, CAP) with circulating biomarkers to support management and clinical decisions on patients with CLD.
8. Machine must be easily portable for doing all bedside procedures and total weight of the machine with one standard probe must be less than 07 Kg.
9. It should have LCD display of not less than 12 inches Color touch screen.
10. Device must provide guidance to clearly identify the optimal measurement location in the liver through continuous vibration of the probe.
11. The machine should have facility of measuring Continuous CAP with a minimum of 200 attenuation readings during the examination phase. Both the adult probes should adapt to different depths depending on patients morphology.
12. Device must be able to switch between a minimum of two connected probes, and provide a live guidance on the probe type to use depending on patients morphology.
13. Device must have automated quality control features to include: probe force indicator, liver stiffness and CAP indicators, and automated rejection of invalid measurements for Liver stiffness.

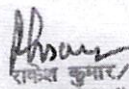

डॉ. रवीन्द्र गोस्वामी
Dr. RAVINDER GOTSWAMI
M.D., D.M. (Endo), FASc, FNASC, FAMS
आचार्य/Professor


अन्तःस्त्राविकी एवं चरसुपुष्प विभाग
Deptt. of Endocrinology & Metabolism
अ.भा.आ.सं., नई दिल्ली-110029
A.I.I.M.S., New Delhi-110029

डॉ. कृष्णा बिस्वास, डी.एम. (एन्डोक्रिनोलॉजी), ए.भा.आ.सं., नई दिल्ली-110029
DR. KRISHNA BISWAS, D.M. (Endocrinology), A.I.I.M.S., New Delhi-110029
आचार्य एवं सहायक आचार्य, नई दिल्ली-110029
Professor & HOD (Endocrinology D) A.I.I.M.S., New Delhi-110029
आचार्य एवं सहायक आचार्य, नई दिल्ली-110029
VMMC & Satyajug Hospital, New Delhi-110029


Dr. UJJWAL SONIKA
MD, DM Gastro (AIIMS)
Assistant Professor

अन्तःस्त्राविकी एवं चरसुपुष्प विभाग
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राकेश कुमार/RAKESH KUMAR
ज्येष्ठ सहायक निदेशक/Deputy Director General (Stul.)
स्वास्थ्य सेवा विभाग/Dir. GHS
स्वास्थ्य और परिवार कल्याण विभाग
Ministry of Health & Family Welfare
भारत सरकार/Govt. of India
Professor of Health & Human Resource Management


डॉ. शालिमार सोही/Dr. Shalimar Sohi
सहायक निदेशक/Associate Professor
असिस्टेंट डायरेक्टर ऑफ हॉस्पिटल एडमिनिस्ट्रेशन
All India Institute of Medical Sciences, New Delhi-110029
DR. SHALIMAR, MD, DM
Professor
Dept. of Gastroenterology & Human Nutrition Unit
All India Institute of Medical Sciences
Ansari Nagar, New Delhi-110029

- 14. Device must display relevant Inter Quartile Range (IQR) / Median liver stiffness ratio (%) and Standard Deviation for CAP measurements so that the exam quality can be easily assessed.
- 15. Device must have the ability to automatically trigger 10 valid individual measurements based on the quality indicators (probe force indicator, liver stiffness indicator, CAP™ indicator) through a single click.
- 16. The machine should work on both AC Mains 220V, 50-60Hz and integral battery powered operation.
- 17. It should have following connectivity facilities:
- 18. Ethernet
- 19. 2 or more USB 2.0 ports
- 20. 2 probe connectors
- 21. Device must be able to export data in different formats (PDF, .XLSX) and must have sufficient storage capacity to save a minimum of 25,000 examination records on the device archive.
- 22. Probe properties and features should be as below:

23. Standard Probe

Type	: For Adults
Usage	: To measure Liver stiffness and steatosis
Probe frequency	: Probe central frequency 3.5 MHz
Measurement depth	: minimum 25 to 70 mm
Mechanical properties	: Dimension – 158 x 52 mm (L x diameter)
Weight of probe	: not more than 500 Grams
Transducer Diameter	: should not be more than 7 mm

a) Obese Patient Probe

Type	: For Obese Patient
Usage	: To measure Hepatic stiffness and steatosis
Metrological performance	: probe transducer central frequency 2.5 MHz
Measurement depth	: minimum 35 to 75 mm
Mechanical properties	: Dimension – 158 x 52 mm (L x diameter)
Weight of probe	: not more than 500 Grams
Transducer Diameter	: should not be more than 10 mm

- 24. Device must have optional facility to connect pediatric patient probe.
- 25. Acceptable downtime of equipment should not be more than 48 hours.
- 26. Auto software updation till life of equipment.
- 27. Probe calibration needs to be included as post of warranty & till CAMC.
- 28. UPS along with power backup to be provided with machine and warranty and CAMC should be covered as per machine warrant and CAMC.
- 29. Color printer (LaserJet) to be part of machine.
- 30. Computer to part of machine (with minimum i7, 16 GB RAM, 500 GB min Hard disk).

[Handwritten signature]
 Dr. Ravinder
 M.D., D.M. (Endo),
 Deptt. of Endoc
 A.I.I.M.S., New Delhi-110029

[Handwritten signature]
 Dr. Ujjwal Sonkar
 MD, DM Gastro
 A.I.I.M.S., New Delhi-110029

डॉ. विवेक सोदी / Dr. Vivek Sodhi
 सह-अध्यक्ष/Associate Professor
 अकादमिक प्रशासन विभाग/ Dept. of Hospital Administration
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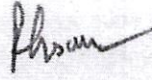
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राजेश कुमार / RAKESH KUMAR
 सहायक निदेशक (सर्वव्यापी)/Deputy Director General (Stat.)
 स्वास्थ्य सेवा महानिदेशालय/Dt. G.S.
 स्वास्थ्य और परिवार कल्याण विभाग
 Ministry of Health & Family Welfare
 भारत सरकार/Govt. of India

[Handwritten signature]
DR. KRISHNA BHAVAS, D.M. (Endocrinology)
 Professor & HOD (Endocrinology Deptt.)
 All India Institute of Medical Sciences, New Delhi-110029

31. Device should be quoted and supplied with 5 years warranty and thereafter 5 years CMC including UPS & other accessories.
32. It is certified that the specifications of Fibro Scan are of general nature/ broad parameter and do not favour a particular company.



Dr. Nikhil Tandon
डॉ. निखिल टंडन एच.डी., पी.एच.डी.
Dr. NIKHIL TANDON M.D., Ph.D.
आचार्य एवं अध्यक्ष/Professor & Head
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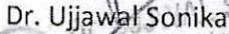


Sh. Rakesh Kumar
राकेश कुमार/RAKESH KUMAR
एन पीडीसी (सीनियर)/Deputy Director General (Sist.)
स्वास्थ्य सेवा प्राधिकरण/Dte. G.H.S.
स्वास्थ्य और परिवार कल्याण मंत्रालय
Ministry of Health & Family Welfare
भारत सरकार/Govt. of India
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Dr. Krishna Biswas

डॉ० कृष्णा बिश्वास, डी.एम. (एण्डोक्रिनोलॉजी, एमएस)
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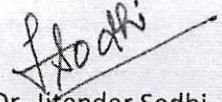


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GIPMER



Dr. Shalimar

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Dr. Jitender Sodhi

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ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR : NEW DELHI: 110029

PROPRIETRY/SPECIFICATION BRAND GOODS CERTIFICATE

Dated -14th August 2024

- 1. Item/Type/Model No. required along with specification.
- 2. If the item a spare part attachment or accessory for an existing equipment.
- 3. Name of the manufacturer/supplier of the item proposed by the indenter.
- 4. Are they sole manufacturer/sold distributor of the item
- 5. If there any other item with similar /equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages /cost effectiveness of the recommended item from these offered by other.
- 6. What were the efforts made to located alternative source of supply or use other substitutes.
- 7. Why open/limited tender can't be resorted to, for locating alternative source.
- 8. Are the proprietary items certifying that the rates are reasonable or not.
- 9. Any other justification for procuring item from the single source.

Fibro Scan

No, It is a machine

M/s Echosens, France is sole manufacturer and M/s Hospimax Healthcare Pvt. Ltd. is authorized distributors for the same. Yes - sole manufacturer


Because M/s Echosens, France is sole manufacturer for the machine with required specifications as per our best knowledge

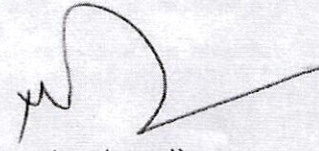
only M/s Echosens, France manufactures the machine with required specifications

M/s Echosens, France is the sole manufacturer of this machine as per our best knowledge


Yes proprietary items & the rates are reasonable.


M/s Echosens, France is the sole manufacturer of this Instrument as per our best knowledge



Signature of Indenter
(Demanding Office)


(Countersigned)
(Head of the Department)
डॉ. निखिल टंडन एम.डी., पी.एच.डी.
Dr. NIKHIL TANDON M.D., Ph.D.
Head of Endocrinology & Metabolism
अ.भा.आ.स., नई दिल्ली-110029
A.I.I.M.S., New Delhi-110029

I certify that the item at Sr. No. 1 above is required to be procured on single tender basics as the source of supply is definitely known / the specified brand proposed was advantages in meeting our functional requirement and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.
(strike out whichever is not applicable)


डॉ. जितेंद्र सोधी / Dr. Jitender Sodhi
सहा. प्राध्यापक / Associate Professor
अस्पताल प्रशासन विभाग / Dept. of Hospital Administration
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डॉ. राजेश खड्गवत
DR. RAJESH KHADGAWAT
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Dr. SHALIMAR, MD, DM
Professor
Dept. of Gastroenterology & Human Nutrition Unit
All India Institute of Medical Sciences
Ansari Nagar, New Delhi-110029

Date: 11.09.2024

To,
The Director,
All India Institute of Medical Sciences,
Ansari Nagar, New Delhi-110029, India

PROPRIETARY ARTICLE CERTIFICATE

Dear Sir,

We, ECHOSSENS, a French Limited Liability Corporation having office at 6, rue Ferrus - 75014 Paris-France are sole manufacturer of the Fibroscan® with Adult 'M' Probe, Paediatric S Probe, Obese 'XL' Probe and CAP™(Controlled Attenuation Parameter for Hepatic Steatosis) for Non-invasive measurement and qualification of Fibrosis/Cirrhosis expressed in Kpa and Hepatic Steatosis expressed in Db/m and has the VCTE™(Vibration Controlled Transient Elastography) technology.

VCTE™ (Vibration Controlled Transient Elastography), CAP™ (Fatty Liver Quantification/Hepatic Steatosis) on all probes and the Fibroscan are a Proprietary and Patented Technology of Echosens, embedded into the Fibroscan® system. This technology and the device Fibroscan® cannot be offered by any other company other than ourselves.

Best Regards,

Thanking you,
Yours faithfully,

For Echosens



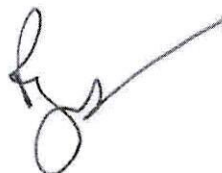
Ashis DEY
Senior Sales Director - South Asia
+91 9821015731

डॉ. निखिल टंडन एम.डी., पी.एच.डी.
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आचार्य एवं अध्यक्ष/Professor & Head
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echosens

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75014 Paris - France
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echosens S.A.S., 6, rue Ferrus - 75014 Paris - France ☎ +33 (0) 1 44 82 78 50 - echosens.com
French corporation with Board of directors with capital of 270 706,64 Euros RCS Paris 438 209 157 - TVA Intra. : FR 63 438 209 157



Offer for FibroScan with CAP, M+ Probe, XL+ Probe and Smart Exam with Guided VCTE.
Model: 430 Mini Plus

Inline to our discussions please find the Techno-commercial offer:

Description	Qty.	Price Per Unit (INR)	Total Price (INR)
<p>FibroScan with CAP, M+Probe, XL+ Probe and Smart Exam with Guided VCTE Model: 430 Mini Plus Make: Echosens, France</p> <p>Advanced Guided VCTE Features: -</p> <ul style="list-style-type: none"> • Increased efficiency: Takes only four minutes for a full scan, the rapid and efficient nature of Guided VCTE. • Improved guidance: Guided VCTE introduces two visual indicators – one for liver stiffness and one for CAP – to aid the operator in quickly identifying the optimal measurement location. • Simplified Scanning: A refreshed easily navigable new user interface enables a streamlined and learning curve for all operators. A new efficiency feature, Auto scan also allows operators to capture ten valid measurement through a single click, increasing efficiency without compromising quality. 	1	1,07,20,000.00	1,07,20,000.00
<p>Configuration TECHNICAL PARAMETERS: Size: 27cm x 40cm x 9.5cm (H x L x D) Weight: 6 kg approx. (including accessories) Power supply: 100-240 V ~ 1.2 A 50/60 Hz Connectivity: Ethernet connector RJ45, 3 USB 2.0 ports, 2 probe connectors, Touch Screen: 12.1-inch (Liver Fibrosis and Cirrhosis Assessment) and CAP (Steatosis Assessment)</p>			
<p>PROBE: M+ Probe: * Size: 6.2x2 inches (L x D) * Weight: 0.5 kg. * Transducer effective diameter: 7mm * Frequency: 3.5MHz * Measurement depths: From 25 to 65mm * Criteria of selection: TP>75cm, SCD <2.5cm</p>	1		

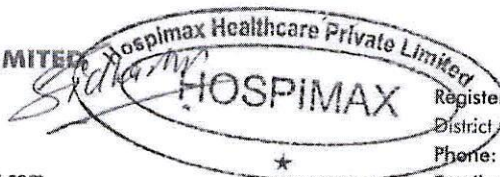
डॉ. निखिल टंडन एम.बी., पी.एच.डी.
 Dr. NIKHIL TANDON M.B., Ph.D.
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 Deptt. of Endocrinology & Metabolism
 अ.भा.आ.सं., नई दिल्ली-110029
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HOSPIMAX HEALTHCARE PRIVATE LIMITED

Corporate Office: 2nd Floor, T-95/A, C L House
 Yusuf Sarai Community Centre, New Delhi - 110 049
 Phone: +91 11 4748 1000

Email: mail@hospimax.com Website: www.hospimax.com

CIN : U74999DL2009PTC186760 GST : 07AACCH1989G1ZF



Registered Office: 109, DDA Building # 5
 District Centre, Janak Puri, New Delhi - 110 058
 Phone: +91 11 4318 1000

Email: pharma@hospimax.com Website: www.hospimax.com

XL+ Probe * Size : 6.2x2 inches (LxD) * Weight : 0.5 kg. * Transducer effective diam : 10mm * Frequency : 2.5MHz * Measurement depths: From 35 to 75mm * Criteria of selection : TP≤2.5cm, SCD ≤3.5cm	1	20,00,000.00	20,00,000.00
Smart Exam: • More depth in each transducer • Increased patients coverage with M+ Probe upto 5mm • Reduce the requirement of XL Probe in some case • Increased depth in XL Probe upto 10mm • More accurate & faster diagnosis of Steatosis • Continuous CAP (resulting in about 200 acquisition) • Indicates the amount of ultrasound acquisitions (%) acquired for CAP computation. • At least 100% are required to get a reliable CAP result. • Probe to liver Capsule Distance (PCD) is automatically increase. • Localization phase (opportunity to find the optimal measurement spot)		Offered as free of cost	
Branded Computer i7, 8 GB RAM, 500 GB storage Colour Laser Jet Printer/Ink Jet UPS with 30 minutes back up.	1		
Ultrasound Jelly 250 ml.	50 Nos.		
		Total Amount:	Rs. 1,27,20,000.00
		GST@12%	Rs. 15,26,400.00
		Grand Total:	Rs. 1,42,46,400.00
In words: One Crore Forty Two Lakhs Forty Six Thousand and Four Hundred Only.			

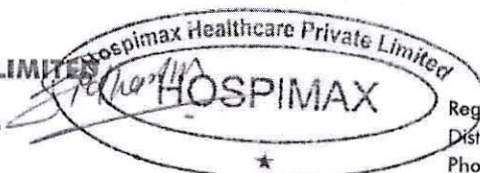
Terms and Conditions:

- Validity of Offer and Price:** Hospimax offer is valid for acceptance for a period of Sixty (60) days from the date of the offer and thereafter subject to Hospimax confirmation.
- Scope:** The scope of supply and other terms and conditions of this contract shall be governed by the supplier Hospimax Healthcare's offer and the supplier Hospimax Healthcare's acknowledgement of the purchase order. The purchaser shall be deemed to have understood and accepted the conditions herein and the specific terms and conditions contained in the offer.

डॉ. निखिल टंडन एम.डी., पी.एच.डी.
 Dr. NIKHIL TANDON M.D., Ph.D.
 Head
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