



DEPARTMENT OF ORTHOPAEDICS  
ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI - 110029

Ph. 011-26593341  
011-26588407

DR. RAJESH MALHOTRA  
Professor and Head,  
Chief Trauma Centre

Dated: 15/07/2017

Ref. No. 04/Ortho/Stores/Proprietary/2017-18

Subject "Consumables for Draeger Anaesthesia Machine (Soda Lime Granuels Canister)" for the Department of Orthopaedics, AIIMS, New Delhi - 110029 on proprietary basis: Inviting comments thereon

The Institute is in the process to purchase "Consumables for Draeger Anaesthesia Machine (Soda Lime Granuels Canister)" for the Department of Orthopaedics, AIIMS, New Delhi from M/s. SBL Medical Systems, 2498/65-E, IInd, 60 Feet Road, M.D. Extn., Badarpur, New Delhi - 110044, on proprietary basis. The proposal submitted by M/s. Draeger India Private Limited, 10<sup>th</sup> Floor, Commerz II, International Business Park, Off Western Express Highway, Goregaon (East), Mumbai PAC Certification are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding the proprietary nature of the equipment/item within 15 days giving reference no. 04/Ortho/Stores/proprietary/2017-18. The comments should be received of the office of Professor and Head, Department of Orthopaedics, 5<sup>th</sup> Floor, Teaching Block, AIIMS, New Delhi, failing which it will be presumed that any other vendor has no comment to offer and the case will be decided on the merits.

Yours sincerely,

Prof. Rajesh Malhotra  
Professor and Head

Encl: Related documents enclosed

Dr. R. MALHOTRA  
MBBS, MS (Ortho), FRCS, FACS, FIMSA  
Professor and Head  
Department of Orthopaedics  
A.I.I.M.S., New Delhi-110029

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI - 110029**

**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

1.	Item/Type/Model No. required alongwith specifications.	Draegersorb Anaesthesia Machine and Monitor
2.	Is the item a spare part attachment or accessory for existing equipment?	Consumables for Draeger Anaesthesia Machine (Soda Lime Granuels Canister)
3.	Name of the manufactures supplier of the item proposed by the indentor.	M/s. Draeger India Private Limited,
4.	Are they sole manufactures/Sold distributors of the item?	Yes, Sole Manufacturer
5.	Is there any other item with similar/equivalent specifications available in the market to meet the job requirement envisaged? If the answer is yes, why the same can't be procured. Demanding Officer should bring out of comparative functional advantage/cost effectiveness of the recommended item from these offered by other.	Proprietary, Certificate Enclosed
6.	What were the efforts made to locate alternative source of supply of use other substitutes.	1. Previous Supply Order by the Govt. Institutes 2. Also negotiation done in the Department of Anaesthesia, AIIMS with 8% Discount on Quoted Price (Company letter enclosed)
7.	Why open/limited tender can't be resorted to, for locating alternative source.	Proprietary
8.	Are the proprietary items certifying that the rates are reasonable or not	Soda Lime Granuels Canister is proprietary product of M/s. Draeger India Private Limited Certificate enclosed, and best of my knowledge the price quoted by the firm should be reasonable (Rate Reasonableness certificate is enclosed by the firm)
9.	Any other justification for procuring item from single source.	

**Signature of Indentor**

**Counter Signed by**  
**Head of the Department**  
**Dr. R. Mahajan**  
MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA  
Professor  
Department of  
A.I.I.M.S., New Delhi - 110029

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike out whichever is not applicable.)

*Dr. Bhavuk Gang*

*Prof. Ravi Mahajan*

*Dr. Vikas Kumar*

*Prof. Vijay Kumar*

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Dated : 15/07/2017

File No. 04/Ortho/Stores/Proprietary/2017-18

**“CERTIFICATE FOR REASONABLENESS OF PRICE”**

It is certified that the goods/equipment i.e. **“Consumables for Draeger Anaesthesia Machine (Soda Lime Granuels Canister), M/s. Draeger India Private Limited,”** (Item Name) to be purchased are of the requisite quality, quantity and specifications and has to be purchased after following due purchase procedure of Institute. The purchase price against above mentioned tender/PAC is reasonable and recommended for purchase for the department of **ORTHOPAEDICS**



**Dr. Rajesh Malhotra**  
Professor and Head  
Department of Orthopaedics

Dr. R. MALHOTRA  
MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA  
Professor & Head  
Department of Orthopaedics  
A.I.I.M.S., New Delhi-110029



Dr. Bhavuk  
Gang



Prof. Ravi Mittal



Dr. Vikrant  
Manbar



Prof. R. Vijay Kumar

To,  
The Head  
Department of Ortho  
AIIMS  
New Delhi

04.07.2017

Sub: Rate Reasonability

Dear Sir,

This is to declare through the letter that the rate quoted are the best possible minimum prices which can be offered and further it is also to clarify that a negotiation for the item is already been done with AIIMS Store Office (DO) at Rs-2267/- Plus Taxes per canister against File Reference No-27-32/Aneasth/2015-16/FSC-I & Tender No XX-38/SO(DO)/Anaesth/2015-16/FSC-I.

Hope you will find the same in order.

Thanking you and assuring our best services all the time that remains.


With Regards

For, Draeger India Pvt.Ltd.

  
DINESH CHAND

Asstt. Area Manager (Service)

Ph: +91-987138821

  
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MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA  
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**Draeger India Private Limited**  
(formerly known as  
Draeger Medical (India) Pvt. Ltd.)  
CIN : U51507MH2004FTC143991  
Registered Office :  
10th Floor, Commerz II  
International Business Park  
Oberoi Garden City  
Off Western Express Highway  
Goregoan (East)  
Mumbai - 400 063 India  
Tel. +91 22 6133 5600  
Fax +91 22 6133 5670  
www.draeger.com

**New Delhi :**  
B-2/3, Ground Floor  
Safdarjung Enclave  
Africa Avenue Road  
New Delhi - 110 029  
Tel. +91 11 4604 8436 / 40  
Fax +91 11 4615 1401

**Bengaluru :**  
2nd Floor, No. 179  
Amarjyoti Layout  
Intermediate Ring Road  
Domlur, Bengaluru - 560 071  
Tel. +91 80 4167 2869 / 70  
Fax +91 80 4098 5455

**Chennai :**  
No.1 / 54-29, Ground Floor  
Butt Road, St.Thomas Mount  
Chennai - 600 016  
Tel. +91 44 4351 9701 / 02  
Fax +91 44 4351 9703

**Kolkata :**  
1st Floor, Sanjoy Bhavan  
44, Shanti Pally  
Kolkata - 700 107  
Tel. +91 33 4063 0375 / 76  
Fax +91 33 4063 0377

**Lucknow :**  
105, 1st Floor  
Shalimar Logix  
Rana Pratap Marg  
Lucknow - 226 001  
Tel. +91 522 4017137  
Fax +91 522 4006890

**Ahmedabad :**  
2nd Floor, Panchamrut House  
Near Panchamrut - 2, Bungalows  
Near Science City Bridge  
Sola, Ahmedabad - 380 060 India  
Telefax +91 79 2929 9101

**Kochi :**  
Grd. Flr., Soorya Prabha Building  
Door No.35/230D ( 40/827-A)  
Prabhav Lane, Automobile Road  
Lane No.8, Mamangalam  
Palarivattam  
Kochi - 682 025  
Tel : +91 0484 3016062/63

## AUTHORIZATION CERTIFICATE

Date: 04.07.2017

To,  
AIIMS  
NEW DELHI

Sub: - Authority letter For Supply of Consumables Items

Dear Sir,

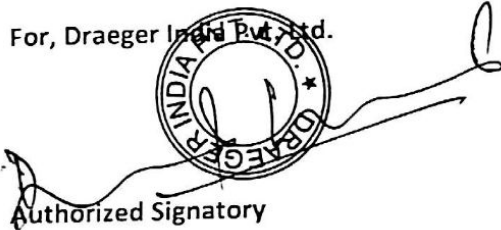
This is to certify that we, Draeger India Pvt. Ltd. do hereby authorize


M/S SBL MEDICAL SYSTEMS  
2498/65E, 2<sup>nd</sup> 60 Feet Road,  
Molarband Extension,  
Badarpur,  
New Delhi-110044  
Tel:011-41002744  
Contact Person: Mr. Babulal Sharme(Mob: +91 9810445642)

To supply, raise invoices and thereby collect payments for the quotation reference no-  
DIPL/ORTHO/AIIMS/140517/2 dated 04.07.2017 for the items as quoted by us i.e Draeger India Pvt. Ltd.

No company other than M/s .SBL Medical Systems is authorized to do so.

For, Draeger India Pvt. Ltd.

  
Authorized Signatory

  
Dr. R. MALHOTRA  
MBBS, MS (Ortho), FRCS, FACS, FICS, FIMSA  
Professor & Head  
Department of Orthopaedics  
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www.draeger.com

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Palarivattam  
Kochi - 682 025  
Tel : +91 0484 3016062/63

Dated: 04.07.2017

## Proprietary Article Certificate

This is to certify that the items quoted are the Proprietary Items of Draeger India Pvt.Ltd. Further it is also to certify that the items quoted are Tested as per the device specifications to get accurate results and we are the sole manufacturer of the quoted items and no other company unless Authorized, is allowed to sale the items.

Authorized Signatory

For Draeger India Pvt.Ltd



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