

**All-India Institute of Medical Sciences**  
**Ansari Nagar, New Delhi-29**  
**(RESEARCH SECTION)**

**Ref. No. 61/Prop/Pharma/HNY/2019-20/RS**

**Dated: 16.03.2020**

**Subject: Purchase of Optical Micropressure and Non Invasive Sensor for the Deptt. of Pharmacology, AIIMS, New Delhi-29 on proprietary basis- Inviting comments thereon.**

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The request has been received from Dr. Harlokesh Narayan Yadav, Deptt. of Pharmacology, AIIMS to purchase the subject item from M/s Gentech Marketing & Distribution Pvt. Ltd. (Mfg. by M/s Biopac Systems, Inc., USA) on proprietary basis. The proposal submitted by M/s M/s Gentech Marketing & Distribution Pvt. Ltd. and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 61/Prop/Pharma/HNY/2019-20/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **30/03/2020 upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

**STORES OFFICER (RS)**

**Encl: Related documents enclosed.**

- 1. PAC Certificate enclosed.**
- 2. Performa Invoice**



January 28, 2020

TO WHOM IT MAY CONCERN

Proprietary/Sole Manufacture Certificate

Dear Sir or Madam,

I confirm that BIOPAC System Inc is the sole manufacturer and global supplier of MPMS200 i.e fiber optic micro-pressure measurement system and NIBP200A i.e Non-invasive Blood Pressure Monitoring System for small animal to be used with BIOPAC MP system. BIOPAC's sole import distributor in India is Gentech Marketing and Distribution Pvt Ltd, New Delhi.

Recorded by

January 27<sup>th</sup>, 2020

Best Regards,

Brent Demaro  
Asia Pacific Sales Office  
Physiological Systems Division  
P.O. Box 1000000  
email: bndt@biopac.com  
BIOPAC Systems, Inc. | 42 Aero Camino | Goleta, CA 93117  
web site: www.biopac.com

BIOPAC Systems, Inc.  
42 Aero Camino  
Goleta, CA 93117

For Gentech Marketing & Distribution Pvt Ltd

*Anita Talwar*  
Director



GENTECH MARKETING & DISTRIBUTION PVT LTD				
To:			Date	29-Jan-20
Dr. Pramod Garg			Warranty	One Year
AIIMS, Delhi			Payment Terms	Wire Transfer
Kind Attention to			Validity	90 Days
Dr. Harlokesb Yadav			Delivery	60 Days ARO
Pharmacology, AIIMS			Quotation No	20AT42
QTY	Item No.	Description	Unit Price	Amount
<b>NIBP AND MICRO PRESSURE SYSTEM TO BE USED WITH ALREADY EXISTING BIOPAC MP150</b>				
1	MPMS200	Optic Micro Pressure Measurement System with	\$6,500	\$6,500
1	TSD280	Fiber Optic Pressure Sensor for MPMS200	\$1,000	\$1,000
1	NIBP200A	Noninvasive Small Animal Tail Blood Pressure System	\$6,600	\$6,600
<b>Total</b>				<b>\$14,100.00</b>
<b>Shipment and Insurance</b>				<b>\$650.00</b>
<b>TOTAL (CIF)</b>				<b>\$14,750.00</b>
The above product are from BIOPAC SYSTEMS INC USA				
BIOPAC SYSTEMS INC				
42 AERO CAMINO,				
GOLETA CA 93117-3105 USA				
Authorized By				
Director				
Gentech Marketing and Distribution Pvt Ltd				

For Gentech Marketing & Distribution (P) Ltd.

*Anita Talwar*

Director

## Gentech Marketing And Distribution Pvt. Ltd.

B - 116 & 117, R G Complex, D.B. Gupta Road, Motia Khan, Paharganj, New Delhi - 110055  
 Ph.: 011-47472393, 47563575 Email id: gentechmd@yahoo.com Website : www.gentechmd.com  
 GST No: - 07AAACG9119P1Z5

ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI-110029

RESEARCH SECTION

PROPRIETORY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required alongwith specification. **NIAP AND MICRO PRESSURE SYSTEM TO BE USED ALREADY EXISTING BIOPAC MP150**
2. Is the item a spare parts attachment or accessory for an existing equipment. **MPMS 200 OPTIC MICRO PRESSURE MEASUREMENT SYSTEM WITH TSD 280 FIBROPTIC PRESSURE SENSOR FOR MPMS 200 NIBP 200A NON INVASIVE SMALL ANIMAL FOR BLOOD PRESSURE SYSTEM FOR AN EXISTING BIOPAC MP150**
3. Name of the manufacturers/supplier of the item proposed by the indenter. **GENTECH MARKETING & DISTRIBUTION PVT. LTD.**
4. Are they sole manufacturers/sole distributors of the item. **SOLE DISTRIBUTORS**
5. Is there any other item with similar/ equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other. **- NO -**
6. What were the efforts made to locate alternative source of supply or use other substitutes. **WE WERE SEARCH ON INTERNET NO OTHER OPT. FOUND**
7. Why open/limited tender can't be resorted to, for locating alternative source. **NO OTHER OPTION ARE AVAILABLE AND THIS PATIENT ITEM**
8. Are the proprietary items certifying that the rates are reasonable or not. **PRICE REASONABILITY ATTACHED**
9. Any other justification for procuring item from single source. **MPMS 200 IS THE ONLY SYSTEM COMPATIBLE WITH PHYSIO MONITORING SYSTEM AND IT HAS A PATIENT (PATIENT) AND NOT AVAILABLE TO ANY OTHER COMPANY.**

  
Signature of Indenter  
(Demanding Officer)  
DR. HARLOKESH NARAYAN YADAV  
सह-आचार्य / Associate Professor  
गुण विज्ञान विभाग / Deptt. of Pharmacology  
अ.भा.आ.स., नई दिल्ली / A.I.I.M.S., New Delhi-110029

COUNTERSIGNED  
(Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in regular case.

(whichever is not applicable)