

All-India Institute of Medical Sciences
Ansari Nagar, New Delhi-29
(RESEARCH SECTION)

Ref. No. 32/Prop/Lab.Med/TS/2020-21/RS

Dated: 04.03.2021

Subject: Purchase of Consumables (Vials) for the Deptt. of Lab. Medicine, AIIMS, New Delhi-29 on proprietary basis- Inviting comments thereon.

The request has been received from Dr. Tushar Sehgal, Deptt. of Lab. Medicine, AIIMS, to purchase the subject item from M/s Steranco Health Care Pvt. Ltd. (Mfg. by M/s Haemonetics Corporation, USA) on proprietary basis. The proposal submitted by M/s Steranco Health Care Pvt. Ltd. and Performa Invoice and Departmental PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No. 32/Prop/Lab.Med/TS/2020-21/RS**. The comments should be received by office of Stores Officer (RS), Research Section at AIIMS on or before **12/04/2021 upto 12:00 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

STORES OFFICER (RS)

Encl: Related documents enclosed.

1. PAC Certificate enclosed.

2. Performa Invoice



Steranco Health Care Pvt Ltd

D-2, MIDC Area, 16th Rd., Andheri (East), Mumbai - 400 093.
Tel. : 022-6875 7575 / 6875 7546 • Fax : 022- 2820 4453
CIN No.: U33110MH1997PTC110023

To,
Dr. Tushar Sehgal,
Asst. Professor-Lab Medicine Haematology ,
All India Institute of Medical Sciences (AIIMS),
Ansari Nagar, Delhi.

9th December 2020.

Sub: Proposal for the Placement of Thrombelastograph (TEG-5000) on Returnable Basis.
QUOTATION FOR THROMBELASTOGRAPHY DISPOSABLES

Respected Sir,

We are pleased to place the proposal of the Placement of **Thrombelastograph (TEG-5000) on Returnable Basis**, at your prestigious institute.

Sr. No	Item Name	HSN	Price / Unit (In Rs.)	GST Rate (%)	GST Amount	Price including GST	MRP/Unit (In Rs.)
1	Rapid TEG vial	38220090	1400.00	12%	168.00	1568.00	2000.00
2	Natural Cup & Pin	39235010	500.00	18%	90.00	590.00	840.00
3	Biological Control Level- I Vial	38220090	1000.00	12%	120.00	1120.00	1500.00
4	Biological Control Level - II Vial	38220090	1000.00	12%	120.00	1120.00	1500.00
5	Kaolin Vial	38220090	350.00	12%	42.00	392.00	720.00
6	Heparinase -Blue cup & pin	38220090	1100.00	12%	132.00	1232.00	1800.00
7	Functional Fibrinogen vial	38220090	1400.00	12%	168.00	1568.00	2300.00

Terms:

1. **AIIMS -Lab Medicine-DELHI** will purchase the above Disposables/Reagents from Steranco Health Care Pvt Ltd, to perform Tests on Thrombelastograph TEG-5000.
2. Compatible computer with printer will be provided by the Hospital to attach the TEG Equipment (Specification Attached).
3. Thrombelastograph TEG-5000 device placed by Steranco will not move/ transfer out of the **AIIMS Lab Medicine Dept** to any other Department/ premises / Hospital/ institute.
4. Please note that, there should not be any physical damage / tempering with the Equipment
5. Maintenance of the TEG Equipment will be taken care by the Steranco, for that AIIMS Lab Medicine Dept will purchase Biological QC (Level I & Level II) from Steranco.
6. TEG Equipment is and will remain the property of Steranco Health Care Pvt.Ltd-Mumbai.
7. The Said agreement can be terminated by either side by giving 30 days prior notice period.
8. You are requested to sign / seal with stamp & return the copy of this letter as token of acceptance.

We assure best of our services.

Thanking you,

For **STERANCO HEALTH CARE PVT. LTD.**

Accepted:

For **ALL INIDA INSTITUTE OF MEDICAL SCIENCES-N.DELHI**

AUTHORISED SIGNATORY

डॉ. तुषार सहगल / Dr. TUSHAR SEHGAL **AUTHORISED SIGNATORY**

सहायक प्राध्यापक / Assistant Professor
तुषार सहगल
विभाग (रुमिड)
Dept. of Lab Medicine (Haematology)
ए.भा.आ.सं., नई दिल्ली / A.I.I.M.S., New Delhi-110029


HAEMONETICS
THE Blood Management Company

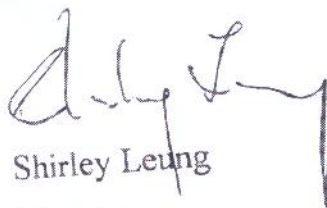
PROPRIETARY ARTICLE CERTIFICATE

This is to bring to your kind attention that THROMBELASTOGRAPH® and TEG are trademarks and brand names of Haemonetics Corporation.

Haemonetics Corporation (USA) is the sole manufacturer of TEG Hemostasis analyzer (US patent number 6,225,126) products. Steranco Health Care Pvt. Ltd. (with address at Medley House D-2, MIDC Area, 16th Road, Andheri (E), Mumbai 400093) is the authorized distributor in India, which distributes TEG Hemostasis analyzer products manufactured by Haemonetics.

Thank you,

Haemonetics (Hong Kong) Limited
(wholly-owned subsidiary of Haemonetics Cooperation)


Shirley Leung
Director

डॉ. तुषार सहगल / Dr. TUSHAR SEHGAL
सहायक प्राध्यापक / Assistant Professor
प्रसंगिक चिकित्सा विभाग (निर्धर)
Dept. of Lab. Medicine (Haematology)
अ.भा.आ.स., नई दिल्ली / A.I.I.M.S., New Delhi-110029

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI-110029**

RESEARCH SECTION

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required alongwith specification. DISPOSABLE KITS FOR THROMBO ELASTOGRAPH
a. Kaolin vial. CTEG-5000
b. Clear / Natural Cup-Pin a. L
c. RAPID TEG KIT e. d
2. Is the item a spare parts attachment or accessory for an existing equipment. NO
3. Name of the manufacturers/supplier of the item proposed by the Indentor. • Manufactures
HAEMONETICS Limited, USA
4. Are they sole manufacturers/sole distributors of the item. • Indian Authorized distributor
YES M/s Steranco Health
D2, Medley house,
MIDC area, Andhera
Mumbai - 400008
5. Is there any other item with similar/ equivalent specification available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other. NO.
6. What were the efforts made to locate alternative source of supply or use other substitutes. N/A, PROPRIETARY ITEM
7. Why open/limited tender can't be resorted to, for locating alternative source. N/A.
8. Are the proprietary items certifying that the rates are reasonable or not. yes.
9. Any other justification for procuring item from single source. Required items are only compatible
TEG 5000 analyser and as per study design
sub-chem

Tushar Sehgal
**Signature of Indentor
(Demanding Officer)**

COUNTERSIGNATURE
(Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in particular case.



डॉ. सुब्रता सिन्हा

Professor & Head
Department of Clinical Medicine
All India Institute of Medical Sciences

Sonita

