

**Note No. #1****DEPARTMENT OF SURGICAL DISCIPLINES  
ALL INDIA INSTITUTE OF MEDICAL SCIENCES****ANSARI NAGAR, NEW DELHI-110029****(Surgery Stores)**

**Subject: Purchase of Wound Care Dressing (Absorbent Surgical Dressing) Size: 6x8cm, 10x15cm, 10x20cm, 10x25cm, 10x30cm and 10x35cm - (200 Units each) on proprietary basis (Approx cost Rs. 10,00,000/-) – reg.**

**Ref. F.R.**

F.R. is the demand letter dated 01.11.2022 along with following documents from Dr. Kamal Kataria, Additional Professor of Surgery Department through Head - Deptt. of Surgical Disciplines (SB) regarding purchase of Wound Care Dressing (Absorbent Surgical Dressing) Size: 6x8cm, 10x15cm, 10x20cm, 10x25cm, 10x30cm and 10x35cm (200 Units each) on proprietary basis:

1. Proprietary Article Certificate submitted by user department (Page 4),
2. Rate Reasonability Certificate submitted by user department (Page 5),
3. Proprietary Certificate issued by M/s Molnlucke Healthcare India Pvt Ltd (Page 6-7),
4. Proforma Invoice (Page 8),
5. Manufacturer's Authorization Form (Page 9),
6. Declaration from M/s Delhi Pharma regarding fall clause, non-black listing, non-pendency of Vigilance/CBI/FEMA case against the vendor on Rs. 10/- Non-Judicial stamp paper duly notarized (page 10-11).
7. Copy of Supply Order issued by AIIMS Jodhpur & GTB Hospital (page 12-15)

As per provision of Rule 149 of GFR-2017, the availability of above item was checked on GeM portal though the same was not available (GeMAR&PTS enclosed at page 2-3).

*It is further submitted that as per memorandum No. 02 dated 31.08.2017 to "Purchase Manual of AIIMS 2016", "Consumable not on Rate Contract: For the consumables which are not on rate contract, the concerned HODs shall have financial powers for procurement of consumables up to Rs. 10 lakhs. Such case may be decided by HoD ensuring that Purchase Manual has been followed and prices are reasonable. However, the guidelines of six months inventory, as detailed above in para 15.1.1 should also be followed. Such cases as finally approved by HoD, may be sent to Finance Division for fund booking.*

*Further, the proposals of proprietary purchase other than spare parts accessories of the existing equipment and chemical reagents for closed systems may*

*be uploaded on the Institute's Website for a period of two weeks for the information of public. In case, some representation is received the same should be examined by User Department and HoD for deemed fit actions"*

In view of the above and before uploading the proposal for purchase of Wound Care Dressing (Absorbent Surgical Dressing) Size: 6x8cm, 10x15cm, 10x20cm, 10x25cm, 10x30cm and 10x35cm - (200 Units each) on proprietary basis on Institute's website, file is put up to the competent authority to:

1. To accord administrative approval to upload the aforementioned proposal on the Institute's Website for a period of two weeks for the information of public
2. To constitute a committee to examine and to take action on the representation received against the proposal, if any and to negotiate the prices (if required)

Submitted for approval.

11/11/2022 10:53 AM

**SATISH SANGAWAT**  
(ASSISTANT STORE OFFICER)

**Note No. #2**

15/11/2022 10:55 AM

**NARENDRA KUMAR**  
(SR. STORE OFFICER)

**Note No. #3**

17/11/2022 1:36 PM

**NARENDRA KUMAR**  
(SR. STORE OFFICER)

**Note No. #4**

Approved.

18/11/2022 12:39 PM

**SUNIL CHUMBER**  
(PROFESSOR INCHARGE)

**Note No. #5**

Approved as proposed.

18/11/2022 6:35 PM

**D.K. SHARMA  
(MED.SUPDT.)**

**Note No. #6**

21/11/2022 10:31 AM

**NARENDRA KUMAR  
(SR. STORE OFFICER)**

**Note No. #7**

21/11/2022 10:59 AM

**SATISH SANGAWAT  
(ASSISTANT STORE OFFICER)**

## Proprietary Article Certificate (PAC)

(for chemicals, spare parts, reagents, consumables, etc)

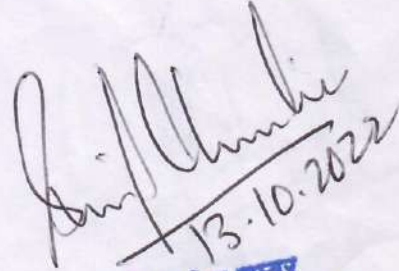
- (i) The indented goods are manufactured by M/s. Molnlycke Healthcare India Pvt. Ltd.
- (ii) Item Name: Mentioned in the attachment
- (iii) Model/Part/Catalogue No.: Mentioned in the attachment
- (iv) Reasons/Justification which makes the requirement proprietary##  
These are the advance wound care products that are useful in the treatment of different types of wounds, This Brand and Make mentioned in the requirement are unique in their material and structure and are also atraumatic and painless to the Wound site. These are unique flexible dressings with flex cut technology that are easy to apply and can be left for multiple number of days on the wounds. We are highly satisfied with the results, and in patient welfare put our request to procure these items.

1. It is certified that market survey has been done and found that no other manufacturer is manufacturing similar/equivalent specifications which can fulfill the vital requirements of end user.
2. It is certified that the purchase is proposed to be made on proprietary usage basis because any other material/equipment/ chemical, etc if used will lead to deviation and affect the integrity/accuracy, validity or analysis of the assignment /patient care.

  
Signature of TSEC  
Dr. KAMAL KATARIA  
अपर आचार्य / Additional Professor  
खिला चिकित्सा विभाग / Dept. of Surgical Disciplines  
अखिल भारतीय आयुर्विज्ञान संस्थान / A.I.I.M.S.  
आंसरी नगर, नई दिल्ली / Ansari Nagar, New Delhi-110029

With Name, Designation, Department and Hospital/Institute/DGHS

- 1 Dr. Asuri Krishna, Addl Prof.
- 2 Dr. Piyush Ranjan, Addl Prof. - Incharge
- 3 Dr. Kamal Kataria, Addl. Prof.

RIF  
  
13.10.2022

  
डॉ. सुनील चुम्बर  
Dr. Sunil Chumber  
विभागाध्यक्ष / Professor & Head  
खिला चिकित्सा विभाग / Dept. of Surgical Disciplines  
आंसरी नगर, नई दिल्ली / Ansari Nagar, New Delhi-110029

DEPARTMENT OF..... SURGICAL DISCIPLINES .....

ALL INDIA INSTITUTE OF MEDICAL SCIENCES, NEW DELHI - 29

File No.....

Dated..... 22.10.2022 .....

CERTIFICATE FOR REASONABILITY OF PRICE

It is certified that the goods /-equipment i.e. Absorbent Surgical Dressing (wound care dressing).


(Item Name) to be purchased are of the requisite quality, quantity and specifications and has to be purchased after following due purchase procedure of the institute. The purchase price against above mentioned tender / PAC is reasonable and recommended for purchase for the Department of Surgical Disciplines.

Signature of TSEC



With name, Designation, Department, and Hospital/Institute/DGHS

1. Dr. Anurag Krishna, Addl Prof.
2. Dr. Piyush Ranjan, Addl Prof.
3. Dr. Kamel Kataria, Addl Prof.

  
डॉ० कमल कटारिया  
Dr. KAMAL KATARIA  
अपर आचार्य / Additional Professor  
शल्य चिकित्सा विभाग / Dept. of Surgical Disciplines  
खिल भारतीय आयुर्विज्ञान संस्थान / A.I.I.M.S.  
अंसरी नगर, नई दिल्ली / Ansari Nagar, New Delhi-110029



  
डॉ० सुनील चुम्बर  
Dr. Sunil Chumber  
आचार्य एवं विशेषज्ञ / Professor & Head  
शल्य चिकित्सा विभाग / Dept. of Surgical Disciplines  
A.I.I.M.S., New Delhi-110029



## PROPRIETARY CERTIFICATE

### Mepilex® Border Post-Op

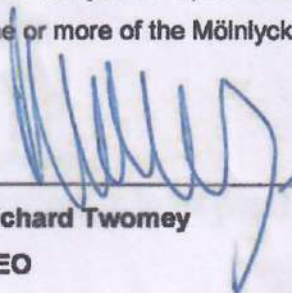
This is to certify that Mepilex® Border Post-Op is a proprietary product, marketed exclusively by Mölnlycke Health Care worldwide.

Mepilex® Border Post-Op is an all-in-one post-op dressing that effectively absorbs and retains blood and exudate. It is designed for acute wounds, such as surgical wounds, cuts and abrasions. It is optimized for post-operative use and blood absorption. It consists of three main parts;

- A flexible and transparent backing film that is highly vapour permeable and waterproof and acts as a microbial barrier.
- An absorbent core, which consists of two layers:
  - A perforated absorbent layer (all sizes, except 6x8 cm) made of polyester fibres and super-absorbent acrylate fibres (SAF) for good flexibility, high retention and high absorption; and
  - A distance layer consisting of bi-component fibres (PE/PP) and viscose fibres for a high initial absorption and good spreading of fluid.
- A Safetac® soft silicone wound contact layer.

Safetac® is a proprietary soft silicone adhesive technology. Dressings with Safetac® are atraumatic both during use and at removal and thus minimise trauma to the wound and surrounding skin and reduce pain for the patient. The soft silicone layer adheres gently to dry peri-wound skin, but not to a moist wound surface. The soft silicone layer is covered with a polyethylene release film.

The Mölnlycke, Mepilex and Safetac names and respective logos are registered globally to one or more of the Mölnlycke Health Care Group of Companies.



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**Richard Twomey**  
CEO



## Wound Care Dressing Product Specification for PAC Procurement

Dated:10/10/2022

To

The Medical Superintendent,  
All India Institute of Medical Sciences  
New Delhi-110029

Dear Sir,

Subject: **Wound Care Dressing Product Specification for PAC Procurement**

S.no.	Specifications	Sizes	Brand Name	Make
1	Self-Adhesive Absorbent Surgical Dressing with Self- adhesive transparent border with soft silicone adhesive wound contact layer designed for exuding wounds with polyurethane foam as backing material water proof, bacterial proof, viral proof. Wound Pad absorption layer made up of Polyacrylate fibers & Polyester fibers with high exudate absorption & retention capacity. Wound Pad comes with Flex Cut technology for high dressing flexibility that support early patient surgical site mobility post-surgery. Wound pad Acquisition & spreading layer made up of Polyethylene/Polypropylene fibers. Usage up to 7 days. approved by CE Europe, Sterilization method ETO	6cm x 8cm	Mepilex border Post op	Mölnlycke
		10cmx15cm		
		10cm x 20cm		
		10cm x 25cm		
		10cm x 30cm		
		10cm x 35cm		

Yours faithfully,


Amit Gawri

Marketing Manager

Mölnlycke Healthcare India Pvt. Ltd.



**Maximum Retail Price & Lowest Quoted Price to Hospital**

To

Dated:10/10/2022

The Medical Superintendent,  
All India Institute of Medical Sciences  
New Delhi-110029

Dear Sir,

Subject: **Maximum Retail Price of our products & Lowest Quoted Price to Hospital**

Cat No	Product Name	MRP (INR)	Price to Hospital Included GST 12%
496100	Mepilex Border Post-Op 6 x 8cm	375	246.4
496300	Mepilex Border Post-Op 9 x 15cm	701	519.68
496400	Mepilex Border Post-Op 10 x 20cm	992	723.52
496450	Mepilex Border Post-Op 10 x 25cm	1318	965.44
496600	Mepilex Border Post-Op 10 x 30cm	1476	1079.68
496650	Mepilex Border Post-Op 10 x 35cm	1730	1281.28

Yours faithfully,

Mölnlycke Healthcare India pvt. Ltd.  
Amit Gawri  
Marketing Manager





MANUFACTURER's / PRINCIPAL's AUTHORIZATION FORM

To

Dated:10/10/2022

The Medical Superintendent,  
All India Institute of Medical Sciences  
New Delhi-110029

Dear Sir,

Subject: Procurement through Proprietary Article Certificate

We, Mölnlycke Healthcare India Pvt. Ltd, who are established and reputable manufacturers of Surgical and Wound care Products , having factories at Saimaankatu 6, 50100 Mikkeli, Finland and Box 130 80. SE-402 52 GÖTEBORG Sweden, hereby authorize

Messrs. **Delhi Pharma, Address-135 B, First Floor, Kh. No. 454/86, Gautam Nagar, New Delhi-110049** to bid, negotiate and conclude the contract with your esteemed organization against Procurement through Proprietary Article certificate for the above goods manufactured by us.

The authorization is valid up to 31<sup>st</sup> March 2024.

Yours faithfully,


Amit Gawri  
Marketing Manager

Mölnlycke Healthcare India Pvt. Ltd.