

**JAI PRAKASH NARAIN APEX TRAUMA CENTRE  
ALL INDIA INSTITUTE OF MEDICAL SCIENCE  
RAJ NAGAR: NEW DELHI-110029**

**Ref No. 02/TC/MED/Proprietary/22-23**

**Date: 05.08.2022**

**Subject: Procurement of Consumables for routine microbiology work at , JPNATC-reg.**

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Medicine store is in receipt of demand letter from Lab Medicine duly signed by Dr. Purva Marhur, Prof. Lab medicine for Procurement of Consumables for routine microbiology work on Proprietary/Close system basis from M/s BioMerieux India pvt. Ltd. through M/s Excel Bio Systems Pvt. Ltd.

Sr. No.	Item Description	Qty.
1.	Vitek Saline Dispenser	02 Nos.
2.	Vitek GN AST Card (405,406 & 407)	120 Box (1*20)

The above document is being uploaded for open information to submit objections/Comments, if any, from any Manufacturer regarding proprietary nature of M/s Excel Bio systems Pvt. Ltd. within 15 days of the issue of this letter giving reference No. **02/TC/MED/Proprietary/22-23** , Medicine Store , Trauma Center , AIIMS, New Delhi-110029 on or before 19.08.2022 up to 12.30 P.M. Failing which it will be presumed that no other vendor is having any comments to offer and the case will be decided on merit.

  
**Sr. Store Office**

**ALL INDIA INSTITUTE OF MEDICAL SCIENCE  
 PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

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1. Item/Type Model No. Required along with specification - vitek Saline Dispenser and vitek CH ADS cards (405, 406, 402)
2. If the item a spare part attachment or accessory for an existing equipment - consumable for closed system (vitek vitek)
3. Name of the manufactures/supplier of the item proposed by the indenter - Excel Bio Systems
4. Are they sole manufacture/sold distributors of the item. - yes
5. If there any other item with similar Equivalent specification available in The market to meet the job requirement envisaged. - No  
 if the answer is yes, why the same can't be procured. Demanding officer should bring out comparative functional advantages/cost effectiveness of the recommended item from these offered by other.
6. What were the efforts made to Located alternative source of supply or use other substitutes. - yes
7. Why open/limited tender can't be resorted to, for locating alternative source. - consumable for closed system
8. Are the proprietary items certifying that the rates are reasonable or not. - yes
9. Any other justification for procuring item from single source -

Signature of Indenter (Demanding Officer) *[Signature]*  
**DR. PURVA MATHUR**  
 Specialist (Psychiatry Medicine)  
 Director, Psychiatry Centre  
 All India Institute of Medical Sciences  
 Raj Nagar, New Delhi-29

*[Signature]*  
 (COUNTER SIGNED)  
 (Head of the Department)

I certify that the item at Sr. No. 1 above is required to be procured single tender basis as the source of supply is definitely known the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve-no useful purpose in this particular case.

(Strike out whichever is not applicable)



To,  
Sr.Store Officer,  
J.P.N.A TRAUMA CENTRE,  
AIIMS,  
Raj Nagar,  
New Delhi

25/07/2022

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**Sub;-Quotation For VITEK DISPENSETTE(VITEK DISPENSER)**

Dear Sir/Madam,

We are pleased to quote for our product VITEK DISPENSETTE (VITEK DISPENSER)  
as follows-

S.No	Product	HSN CODE	Pack	Rate(Rs)	Qty	Total(Rs)
1.	VITEK DISPENSETTE (VITEK DISPENSER) Make-Biomerieux	84131990	01	40000/-	01	40000/-
					Sub.Total	40000/-
					GST @18%	7200/-
					Total(Rs)	47200/-

**(Rs. Forty Seven Thousand Two Hundred Only)****1 TAX:- GST @18 % Will be charged extra.****2 Delivery:- within 2-3 weeks time.****3 Supply :- Supplies will be made through our office whose address is as follows-**  
M/s Excel Biosystems Pvt Ltd106,1<sup>st</sup> Floor,G-92,Pratap Complex,

Munirka,New Delhi-67

Tel-9350837312

**4 Payments :- Within 30 of receipts of materials from our end against bills.**

For Excel Biosystems Pvt Ltd

Authorised Signatory

# EXCEL BIOSYSTEMS Pvt. Ltd.

05/07/2022

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Sr. Store Officer  
JPNA Trauma Centre, AIIMS  
Raj Nagar, New Delhi

Sub:-Quotation For New Vitek CRITICAL CARE CARD VITEK AST N-407 and AST N405 & AST N406(Biomerieux)

Dear Sir/Madam,

This is to inform you that Biomerieux has launched New AST Vitek cards and are as follows:-

- 1 New Vitek CRITICAL CARE CARD VITEK AST N-407
- 2 New Vitek AST GN card as replacement of AST N280 & N281 by New AST N405 & AST N406

The New Vitek AST GN Cards 405,406,407 are proprietary of Biomerieux France and are manufactured only by Biomerieux in the world for Vitek systems and there are no other manufacturers in the world of this product.

S.No	REF No.	Product	HSN CODE	Pack	QTY	Rate(Rs)	GST@12%
1.	423870	VITEK AST N-407 CARD BIOMERIEUX	38220019	20 CARDS PER BOX	01	5200/-	12%
2	423864	VITEK AST N-405 CARD BIOMERIEUX	38220019	20 CARDS PER BOX	01	5200/-	12%
3	423869	VITEK AST N-406 CARD BIOMERIEUX	38220019	20 CARDS PER BOX	01	5200/-	12%

Please note that the Vitek Card AST N 280 and AST N 281 has been discontinued and request you to kindly place your orders accordingly.

- 1 TAX:- GST is charged as applicable..
- 2 Delivery:- within 2-3 weeks time.
- 3 Supply :- Supplies will be made through our office whose address is as follows-  
M/s Excel Biosystems Pvt Ltd  
106,1<sup>st</sup> Floor,G-92,Pratap Complex,  
Munirka,New Delhi-67  
Tel-9350837312

4 Payments :- Within 30 of receipts of materials from our end against bills.

For Excel Biosystems Pvt Ltd

Authorised Signatory

Encl- Price Justification, Govt PO copies

Proprietary Certificate



Dr. Purva Mathur  
Specialist (Laboratory Medicine)  
JPNA Trauma Centre  
Raj Nagar, New Delhi - 110029

# EXCEL BIOSYSTEMS Pvt. Ltd.

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To,  
Sr.Store Officer,  
J.P.N.A TRAUMA CENTRE,  
AIIMS,  
Raj Nagar,  
New Delhi

25/07/2022

Sub :- Price Charged Certificate

Dear Sir,

This is to certify that the prices quoted by us for VITEK DISPENSETTE(VITEK DISPENSER) are the lowest & the same are applicable to any other Govt Deptt Hospitals including DGS&D. We also confirm that no discount is offered to any other Govt Deptt / Institutions on the rates offered by us.

Thanking You,

For Excel Biosystems Pvt Ltd

Authorized Signatory







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Dated: 17<sup>th</sup> January, 2022

**Proprietary Article Certificate**

This is to certify that Vitek 2 Compact is an automated system for Identification (ID) and Antibiotic Susceptibility

Testing (AST) using advanced colorimetric principle. Vitek 2 Compact is equipped with AES (Advanced expert system)

software which uses a very large data base and helps in interpretation and validation of result. Vitek 2 Compact has a

wide menu of ID & AST cards including Yeast and Anaerobes. And is a proprietary of bioMerieux S.A., France and

manufactured by bioMerieux Inc., USA.

The following Vitek Cards (ID and AST)/reagents and Consumables are used along with our above-mentioned system

are also proprietary of bioMerieux S.A., France.

Vitek 2 Compact- ID GN

Vitek 2 Compact- ID GP

Vitek 2 Compact- ID YST

Vitek 2 Compact- ID NH

Vitek 2 Compact- ID ANC

Vitek 2 Compact- AST P628

Vitek 2 Compact- AST N235

Vitek 2 Compact- AST YS08

Vitek 2 Compact- AST ST03

Vitek 2 Compact- AST N405

Vitek 2 Compact- AST N406

Vitek 2 Compact- AST N407

Unsensitized Tubes

Saline/Suspension Solution

**Vitek 2 Compact Dispenser**

While distributed and marketed in India by its wholly owned 100% subsidiary bioMerieux India Pvt. Ltd., New Delhi .

The above features are unique and there is no other manufacturer in the world.

Yours Sincerely

For BioMerieux India Private Limited



**Ajay Arora**

**Regional Manager – NORTH**

BIOMERIEUX INDIA PRIVATE LIMITED

43A OKHLA INDUSTRIAL ESTATE PHASE – III MODI MILL COMPOUND NEW DELHI 110020



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To,

Dt-22/07/2022

The Stores Officer,  
JPNA Trauma Center  
AIIMS, Rej Nagar  
New Delhi

**Sub: Authorization Letter for Authorized Distributor**

Dear Sir,

We are pleased to inform you that we hereby authorize "M/s. Excel Biosystems Pvt. Ltd.", (106, 1<sup>st</sup> floor, G-92, Pratap Complex, Munirka, New Delhi-110067, Mobile: 9350837312, e-mail: excel\_biosystems@yahoo.com) as our authorized distributor to supply all the future requirement for our all the products for Vitek 2 Compact equipment installed in Dept of Microbiology, Trauma Center.

They are authorized to quote, collect orders, submit bills, make supplies, collect payments and other follow up on other relevant documents with your esteemed Organization

The authority remains valid till 31st March, 2024.

You are requested to kindly extend kind co-operation to them and make all the orders in their name and they will supply accordingly.

Thanking you and assuring you best services always.

Yours Sincerely  
For BioMerieux India Private Limited

Ajay Arora  
Regional Manager - NORTH

